



SHERRY L. DOCTORIAN

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EDUCATION

University of Missouri - Columbia
School of Law
(J.D., 1988)

Truman State University
(B.A., *cum laude*, 1982)

PRACTICE AREAS

Government Relations
Regulatory Admission
Health Care
Insurance Coverage and Litigation
Litigation

ADMITTED TO BAR

Missouri

PROFESSIONAL ACTIVITIES

The Missouri Bar (Board of Governors;
Administrative Law, Health & Hospital
Law Committees; Young Lawyers
Section, 1994-96)
American Bar Association (Tort and
Insurance Practice Section)
Cole County Bar Association (Former
President; Chair, Scholarship
Committee)
State Law Resources, Inc. (Chairman,
Board of Directors)
Missouri Organization of Defense Lawyers
(Trial Academy Presenter; Legislative
Committee)
Missouri Biotechnology Association
(Board of Directors)

CIVIC & CHARITABLE ACTIVITIES

Capitol Region Medical Center
(Board of Governors)
United Missouri Bank (UMB)
(Board of Directors)
Rape and Abuse Crisis Center
(Board of Directors)
The Supreme Court Historical Society

LAW PRACTICE

Ms. Doctorian concentrates her practice in the areas of administrative/regulatory law and governmental relations. She is a registered lobbyist and regularly advises individuals, companies and trade association clients on matters pending before the state legislature and a wide variety of Missouri administrative agencies including the Department of Insurance, Department of Revenue, and Department of Economic Development. Ms. Doctorian's experience at the Department of Insurance includes representation of life and health and property and casualty insurance companies including Form A hearings, agency and agent licensure matters and market conduct examination disputes. She frequently represents business entities who have income, sales and use tax disputes with the Department of Revenue, as well as representing professional licensees, primarily physicians, in matters before the professional licensing boards and the Administrative Hearing Commission.

SIGNIFICANT ACCOMPLISHMENTS

The Best Lawyers in America for Government Relations Law (2007-present)

Successfully lobbied the Missouri legislature for legislation that completely revised the Missouri Uniform Anatomical Gift Act (UAGA)

Secured funding for a client from the Missouri Department of Economic Development in the amount of \$6.8 million to pursue a project under the Missouri Job Retention Training

After a bench trial, obtained judgment against the Missouri Department of Revenue which sought to significantly raise fees charged for certain information available under the Missouri Sunshine Law. The ruling resulted in savings of several million dollars for the client.

Negotiated in multi-million dollar settlement of sales tax issues with Department of Revenue

