



JENNIFER A. SCHWESIG

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EDUCATION

Georgetown University Law Center
(LL.M., *with distinction*, 2002)

Washington University School of Law
(J.D., 1998)

Kenyon College
(B.A., *cum laude*, *highest departmental honors* in history, 1995)

PRACTICE AREAS

International

ADMITTED TO BAR

Missouri
U.S. District Court, Eastern
District of Missouri
U.S. Court of International Trade
U.S. Court of Appeals, Federal Circuit

PROFESSIONAL ACTIVITIES

The Missouri Bar (Chair,
International Law Committee)
American Bar Association
(International Section)
Bar Association of Metropolitan St. Louis
American Society of International Law

CIVIC & CHARITABLE ACTIVITIES

International Institute (Micro
Enterprise Program)
COCA (Member, Associates Board)
United Way (Cabinet Member,
Women's Leadership Giving Initiative)

LAW PRACTICE

Jennifer Schwesig serves as the leader of the firm's International Practice Group. She understands that to be truly competitive, companies must have a business orientation that is global in scope. Jennifer knows that organizations must often bridge the amalgam of local, national, and foreign country laws as well as analyze the added risks that accompany any overseas transaction. In order to facilitate global expansion and management of operations, she counsels both domestic and foreign clients on international corporate compliance issues and business transactions.

Whether it is a newly emerging company going overseas for the first time or complex multinationals needing targeted assistance, Jennifer focuses on issues that occur when creating a foreign direct investment. Her experience includes corporate formation, entity selection, structure, mergers, acquisitions and divestitures, cross-border investments, joint ventures, regulations, strategic business alliances, and international franchising. She works to ensure that each arrangement follows procedure and local laws, minimizes tax implications and risk, and fulfills the organization's goal. Jennifer is particularly skilled in assisting franchisors in expanding their operations into overseas markets, including the development and drafting of international disclosure documents and franchise agreements.

All companies operating overseas need assistance facilitating and maximizing international compliance. Jennifer regularly assists clients with complying with U.S. export controls, economic sanctions, and embargoed country transactions, anti-boycott laws and the Foreign Corrupt Practices Act (FCPA). She aids with licensing and regulatory issues related to the export of U.S. products in accordance with Export Administration Act and Regulations (EAA/EAR) and the Arms Export Control Act and Regulations (AECA/ITAR). Through the development and implementation of new compliance programs and auditing and reviewing current programs, Jennifer can spot problems and provide guidance on navigating these complex laws and regulations.

Jennifer's background also includes significant experience working with China. Because of her familiarity with the country, its culture and laws, she is in a strong position to help U.S. corporations with investments in China as well as providing compliance training to U.S. multinationals with operations in China.

SIGNIFICANT ACCOMPLISHMENTS

Chosen as a *Law360* "Rising Legal Star" (2010)

Named a "Rising Star" by *Missouri/Kansas Super Lawyer's*® in 2009

Recognized by the *St. Louis Business Journal* as one of St. Louis' 40 Under 40 (2008)

PRESENTATIONS & PUBLICATIONS

Speaker, "Structures for U.S. Companies Doing Business in Canada: The Advantages of Nova Scotia Unlimited Liability Companies," Missouri Bar Teleconference (April 2006)

Speaker, "Gifts and Bribery: Avoiding Liability under Antibribery and Corruption Laws," Suzhou Industrial Park, China (2006)

Speaker, "What You Don't Know Can Hurt You: U.S. Regulations Relating to International Trade," NACM 10th Annual Gateway Conference and Expo (2006)

Speaker, "Legal Aspects of International Distribution and Agency: A Focus on Relationships and Agreements," Department of Commerce/ Small Business Association, Small Business Day (2005)



PRESENTATIONS & PUBLICATIONS (cont'd)

Speaker, "Navigating the Hidden Perils of International Distribution," NACM 9th Annual Gateway Conference and Expo in Missouri and National City Bank, Exporters Roundtable in Ohio (2005)

Speaker, "International Contracts," World Trade Center of St. Louis (2005)

Speaker, "Legal Aspects of International Trade, A Focus on Outbound Sales Arrangements," sponsored by the Small Business Administration, Export Training Assistance Program and U.S. Export Assistance Center (May 2007)

Speaker, "Finding Distributors," webinar sponsored by the U.S. Department of Commerce and U.S. Commercial Service (May 2007)

Author, "A Wolf in Sheep's Clothing: Navigating the Hidden Perils of International Distribution," *Credit Today* (2005)

Speaker, "Legal Aspects of International Trade, A Focus on Outbound Sales Arrangements," Webster University, Export Fellows Program (2004)

Speaker, "Practical Strategies for Dealing with the Foreign Debtor" and "Dispute Resolution in International Contracts," National Association of Credit Managers (2004)

Speaker, "Export Controls, Offshore Outsourcing Seminar," sponsored by Armstrong Teasdale and SourceQuest (2004)

