



MARK L. STONEMAN

Partner – St. Louis
Phone: 314.621.5070 ext. 7430
Fax: 314.612.2353
mstoneman@armstrongteasdale.com

EDUCATION

University of Missouri - St. Louis
(M.Acc., 2002)
Pacioli Award from Faculty (Recipient)

University of Missouri - Columbia
School of Law
(J.D., 1996)
Order of the Coif
Member, *Missouri Law Review*

University of Missouri - Columbia
(B.S., *cum laude*, 1993)

PRACTICE AREAS

Antitrust and Distribution
Biotechnology and Life Sciences
International
Mergers and Acquisitions
Private Capital and Emerging Companies
Security Clearance Services

ADMITTED TO BAR

Missouri
Illinois

PROFESSIONAL ACTIVITIES

The Missouri Bar (Business Law and
Property Law Committees)
Illinois State Bar Association
American Bar Association (Business Law
and Real Property Sections)

CIVIC & CHARITABLE ACTIVITIES

Junior Achievement (Teaching Volunteer,
Former Legal Division
Roundtable Member)
Edgewood Children's Center (Trustee)
United Way (Former Employee
Campaign Coordinator)
Metro Theater Company (former Board
Member, Board Development and
Facilities Committees)

LAW PRACTICE

Mr. Stoneman is a member of the firm's Corporate Service practice group. His practice focuses on acquisitions, divestitures, joint ventures and partnerships. Mr. Stoneman's background in accounting and finance helps him to ensure that these agreements are consistent with his client's goals and expectations with respect to financial matters, which can be of critical importance in transactions of this nature. Mr. Stoneman has analyzed, negotiated and documented numerous mergers, acquisitions, divestitures (nationally and internationally), joint venture agreements and financings. Mr. Stoneman's acquisition experience extends to transactions where real estate is a primary or sole asset. He has acted as an outside general counsel for both large privately held companies and smaller start-ups.

In counseling clients in the preparation and negotiation of agreements, Mr. Stoneman translates the goals of his clients into "plain English" documents, which will be both understood by the parties and respected by the courts. During the course of such efforts, he finds that he is frequently able to resolve unanticipated conflicts before they arise. Not only does this help to avoid the prospect of costly disputes, but it can ensure that clients' expectations with respect to the agreements will be met or exceeded.

SIGNIFICANT ACCOMPLISHMENTS

Led team of attorneys serving as Company counsel for a recapitalization of a manufacturing company, including negotiation of an equity investment from a fund of The Blackstone Group and refinancing of existing debt obligations

Represented a client in the formation of an equity joint venture, whereby the joint venture would serve as a managing general underwriter for a consortium of insurance companies with more than \$1 billion in annual revenues

Represented services company in preparing and negotiating numerous acquisitions and equity joint ventures, to ensure geographic expansion without disenfranchising critical owner/employees in new market

Represented global pharmaceutical company in purchase and sale of multiple divisions and product lines, ranging in value from \$500,000 to \$44 million, including negotiations with Fortune 100 buyers and sellers, assisted with acquisition valued in excess of \$500 million and acted as lead outside counsel for post-acquisition integration

Represented manufacturing company in debt and equity reorganization related to construction of new facility with costs in excess of \$250 million

Represented private-equity-backed platform company in the acquisition of multiple businesses in furtherance of a roll-up strategy

Represented industrial materials company in joint ventures and acquisitions ranging in value from \$10 to \$50 million

Represented multiple companies based in Europe and Asia in U.S. based acquisitions and related financings, with business acquisitions ranging in value from \$10 to \$100 million

Named a "Rising Star" by *Missouri/Kansas Super Lawyers*® in 2008

Selected as an "Up and Coming Lawyer" by *Missouri Lawyer's Weekly* in 2008

AV® Peer Review Rated, *Martindale-Hubbell*



PRESENTATIONS & PUBLICATIONS

Mr. Stoneman is a frequent author and speaker on transactional law matters with numerous presentations to business and legal groups, including:

Co-Author, "Missouri Forms of Organization" Chapter, LawForChange™, Lex Mundi Pro Bono Foundation (January 2010)

Speaker, "Setting the Stage: Preliminary Considerations," National Business Institute, Mastering Mergers and Acquisitions seminar (April 2010)

Speaker, "The Nuts and Bolts of Drafting and Negotiating the Acquisition Agreement," National Business Institute, Mastering Mergers and Acquisitions seminar (April 2010)

Speaker, Financial Accounting Provisions in M&A Transactions, National Business Institute, national broadcast (January 22, 2009)

Speaker, The Power of Angel Investing, University of Missouri-Columbia (October 16, 2009)

Speaker, How to Draft the LLC Agreement, National Business Institute, St. Louis, Missouri (September 8, 2008)

Co-Presenter, Use of LLCs in Joint Ventures, Lorman Education Services, St. Louis, Missouri (June 26, 2008)

Speaker, Accounting for Attorneys, St. Louis, Missouri (May 22, 2008)

Speaker, Art of the Deal, Washington University (January 9, 2008)

Speaker, The Power of Angel Investing, University of Missouri-Columbia (October 2006)

Co-Presenter, Antitrust Compliance, St. Louis, Missouri (June 2006)

Speaker, A Legal Perspective on Starting a New Business, Washington University (April 2006)

Speaker, 10 Reasons for Lawyers to be Surprised about Accounting, St. Louis, Missouri (March 2006)

Speaker, Antitrust Laws in a Distribution Context, St. Joseph, Missouri (January 2006)

Co-Author, "Company Formation" Chapter, Biotechnology and the Law, American Bar Association (2006)

Speaker, Financial Accounting Provisions in M&A Transactions, St. Louis, Missouri (July 2005)

Author, "Financing the Business" Chapter, Corporate Organization and Operation, The Missouri Bar (2005)

Speaker, Preparing Listing and Purchase Agreements, Half Moon, LLC (June 2004)

Co-Presenter, Working with Contracts, St. Louis, Missouri (April 2004)

Speaker, Purchase and Sale Agreements, Sterling Education (April 2004)

Speaker, SEC's New Proxy Rule, US Law Firm Group (October 2003)

Speaker, Financial Accounting Provisions in M&A Transactions, St. Louis, Missouri (May 2003)

Author, "Financing the Business" Chapter, Missouri Business Organizations, The Missouri Bar (1998)

