

LISTING ON THE AIM MARKET OF THE LONDON STOCK EXCHANGE

> A GUIDE TO COMPLETING AN IPO OR OTHER ADMISSION TO AIM



TABLE OF CONTENTS

- 1 Background to AIM
- 2 AIM Benefits
- 3 U.K. Regulatory Requirements
- 4 Eligibility Requirements
- 5 Appointment of AIM Nominated Adviser and Transaction Team
- 6 Role of Legal Advisers
- 7 IPO Timeline
- 8 IPO Considerations
- 9 Ongoing Obligations for AIM Companies
- **10** Armstrong Teasdale and Our U.K. Capital Markets Team

1 BACKGROUND TO AIM

The AIM market (AIM) of the London Stock Exchange is the U.K.'s leading junior market – meaning it is the premier market for smaller or less developed companies than those listed on the senior market of the London Stock Exchange (LSE), known as the Main Market. Since its inception in 1995, AIM has developed into one of the world's most successful and established markets for growth companies and is supported by a robust community of companies, advisers and investors. AIM hosts a large number of established companies seeking access to growth capital across a wide variety of sectors. It is the most successful growth market in the world, which attracts a truly international range of companies.

2 AIM BENEFITS

- Access to a large pool of capital: London offers access to deep pools of international capital by virtue of the presence of some of the world's largest funds.
- Enhanced corporate profile: London markets are the most high profile in Europe. This allows a company listing on AIM to quickly build a bigger corporate profile and in turn enhance liquidity upon listing.
- Investor confidence: The LSE is a globally recognised stock exchange for its standards of regulation and oversight. Prospective investors can have the confidence in a stable investing environment.
- Less stringent admission criteria: The AIM market, in comparison to a Main Market listing (or a listing in other international jurisdictions), has less stringent admission criteria. This makes it easier and more attractive for early stage and/or growth companies to list when they may not otherwise be able to afford or deal with ongoing compliance and regulatory requirements on bigger markets.
- Streamlined admission process: Admission to AIM
 is relatively straightforward when compared to other
 markets and can be navigated in a tighter time frame
 than might be possible on other markets, including the
 Main Market of the LSE.
- Lower market capitalisation requirement: AIM has no minimum market capitalisation requirement for listing¹, which is a benefit for small and medium enterprise companies (SMEs) looking to list and raise a specific tailored amount that may not meet the minimum required on larger markets.



Lower requirements for free float: There is no minimum percentage of shares to be held in public hands on an AIM listing (this is subject to a nominated adviser assessing suitability), the benefit being that owners of companies can have the ability to maintain a higher level of control over the company.

3 U.K. REGULATORY REQUIREMENTS

A company listed on AIM is governed by the AIM Rules for Companies (AIM Rules). The AIM Rules set out the listing requirements for companies seeking to list on AIM. Other than these primary rules, AIM companies need to comply with all applicable U.K. laws and regulations as well as certain standards and regulations where applicable, overseen and regulated by the Financial Conduct Authority (FCA). The FCA is the U.K.'s financial regulatory body that regulates all financial firms providing services to consumers and maintains the integrity of the financial markets in the U.K. The FCA works alongside the Prudential Regulation Authority and the Financial Policy Committee to set regulatory requirements for the financial sector.

4 ELIGIBILITY REQUIREMENTS

There are various eligibility criteria for a listing on AIM. Companies need to consider these and determine their suitability for listing on AIM. Outside of the general eligibility and suitability criteria, there are matters that a company will need to consider when evaluating any decision to list on AIM, and this involves a detailed understanding of the company's existing business and equity 'story' (i.e., why the company wants to list and its attractiveness to the market).

See the Appendix for a table which sets out the key listing requirements for AIM, as well as a comparison of those for an LSE Main Market listing or an AQSE listing.

 $^{^{1}}$ If you are listing a SPAC, there is a minimum £6,000,000 fundraise on admission.

5 APPOINTMENT OF AIM NOMINATED **ADVISER AND TRANSACTION TEAM**

Appointing a Nominated Adviser (Nomad) is one of the first steps in the journey to listing on AIM. All companies listed on AIM are required to appoint a Nomad.

The initial role of a Nomad extends to supporting the company on its journey to listing on AIM. As such, the Nomad will need to consider and ensure that the company is appropriate for listing on AIM, to provide advice on AIM Rules and to generally quide the company through the steps for an IPO. Nomads can have a dual or single role; in some cases the Nomad will act in a purely advisory/ regulatory role in quiding the company through to admission, but they can (and often do) also act as the company's broker assisting in the capital raise. It is therefore important to consider the choice of Nomad and their expertise when appointing them.

Nomads are required to comply with the AIM Rules for Nominated Advisers (Nomad Rules). Pursuant to the Nomad Rules, Nomads are required to undertake extensive due diligence, advise on disclosure requirements, liaise with the regulatory oversight team at AIM and all the company's advisers, as well as be generally available to provide guidance and support to the company throughout the transaction.

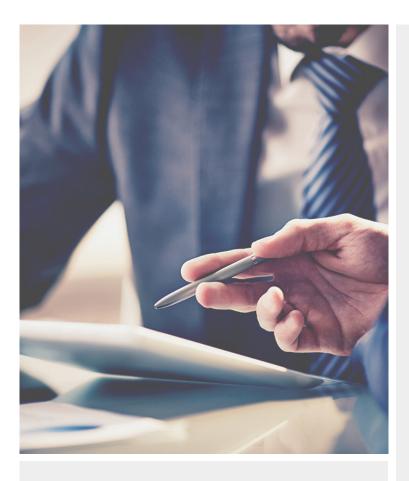
Appointing a Nominated Adviser (Nomad) is one of the first steps in the journey to listing on AIM. All companies listed on AIM are required to appoint a Nomad.

Apart from the Nomad, the transaction team will include various other advisers including:

Legal advisers: Legal advisers are broadly responsible for conducting the legal due diligence on the company and its group to satisfy the Nomad that the company is suitable for listing. They also assist with drafting of the Admission Document required to be published by the company in connection with the listing on AIM, as well as verifying the contents of the document and any associated marketing materials used for

fundraising. Other areas of support include drafting the various ancillary documents required and advising the company's directors on their duties and responsibilities as directors of an AIM-listed company (we have set out the role of legal advisers in detail at section 6 below -Role of Legal Advisers).

- Broker: A broker will provide ongoing advice on marketand share trading-related matters and the pricing of shares and other investments. The broker will assist the company with any fundraising it is looking to carry out at the time of admission to AIM and provide advice in regard to investor relations (the broker must be a member of the LSE, and as above, the Nomad may also be the broker).
- Reporting accountants: The reporting accountants prepare financial due diligence reports on the company and its group, summary financial information, working capital projections, pro forma accounts and the Financial Position and Prospects Procedures document (commonly known as FPPP; a document that covers financial controls, governance and working capital information) as part of the listing.
- Registrar: The registrar will need to be appointed to maintain the company's share register once the company becomes public.
- Non-executive directors (NEDs): If a company does not have any NEDs, they should consider appointing appropriately experienced individuals ahead of a listing. NEDs hold management to account and supervise the strategy and direction of the business, and are members of the company's required Audit Remuneration, Nomination and Appointments Committees.
- Public relations (PR): A PR or marketing agency may be appointed to assist in the marketing prior to the fundraising. They provide support in designing and implementing a communications strategy for the company. They also assist the company with regulatory news announcements and other key investor events (e.g., release of financial results) that take place following admission.
- Nomad/broker's legal advisers: The Nomad and broker may appoint their own legal advisers for their own protections and guidance on the legal aspects of the transaction and with their costs, which forms a part of the costs payable by the company.



6 ROLE OF LEGAL ADVISERS

While the scope of work required as well as timetables for any IPO transaction can differ depending on a multitude of factors, the typical work to be completed by a company's legal advisers for an AIM initial public offering (IPO) would include:

- Preparing the legal due diligence report: Completed in conjunction with the company's executives, the report involves a question and response period in relation to legal due diligence. A data room is also set up for due diligence. If the company has operations or establishments overseas, some of the due diligence will need to be carried out by a local law firm in the relevant jurisdictions.
- Reviewing and commenting on the admission document prepared by the Nomad/broker: The legal advisers provide support in relation to drafting (primarily handled by the Nomad) and take responsibility for the back-end of the Admission Document, which focuses on internal company information.
- Preparing AIM checklist: Legal advisers will prepare and maintain an AIM checklist throughout the transaction ensuring the required documentation is prepared in accordance with the AIM Rules.

- Verification: Legal advisers are responsible for carrying out a verification of the contents of the Admission Document, Pathfinder Admission Document and the Marketing Presentation. Verification requires the support of the company's executive to answer queries, confirm statements and provide supporting verification sources for the statements included in those documents.
- Advice on directors' duties and responsibilities:
 Legal advisers will provide advice and guidance to the directors on their duties and responsibilities as directors of an AIM-listed company.
- Establishing board committees: As a part of the AIM admission, the company will need to form board committees, and the legal advisers will draft the terms of reference for those committees.
- Negotiating the placing agreement, placing letter, and Nomad and broker Agreements: Legal advisers will generally assist in the negotiation of these documents by providing advice to the company.
- Drafting and negotiating the required ancillary Documents: There are various ancillary documents required as a part of the IPO process; for example, director's service agreements, share dealing codes, lock-in agreements, board minutes or a share exchange agreement. The legal advisers assist in drafting and negotiating the documents as required.

A fairly standard timeline for an AIM IPO would be three to four months from engagement of advisers to admission to trading on the market.

7 IPO TIMELINE

There are various steps and stages to the IPO process with deliverables from parties across the transaction team.

A fairly standard timeline for an AIM IPO would be three to four months from engagement of advisers to admission to trading on the market. However, every transaction is different with specifics that may affect the timeline. So, for example, it will depend on the extent of due diligence or any group restructuring required as part of the listing, and could take longer due to complex financial or legal issues.

An example of an AIM listing schedule, including the various advisers and their deliverables, can be seen below.

| Engagement of Advisers Agreement and Signing of Engagement Letters Planning and Preparation Accounting Preparation of Historic Financial Information/Short-Form Reports Preparation of Financial Due Diligence Report/Long-Form Report Working Capital Review Financial Position and Prospects Procedures Review Legal Group Restructuring (if required) |
|---|
| Engagement Letters Planning and Preparation Accounting Preparation of Historic Financial Information/ Short-Form Reports Preparation of Financial Due Diligence Report/Long-Form Report Working Capital Review Financial Position and Prospects Procedures Review Legal Group Restructuring |
| Accounting Preparation of Historic Financial Information/ Short-Form Reports Preparation of Financial Due Diligence Report/Long-Form Report Working Capital Review Financial Position and Prospects Procedures Review Legal Group Restructuring |
| Preparation of Historic Financial Information/ Short-Form Reports Preparation of Financial Due Diligence Report/Long-Form Report Working Capital Review Financial Position and Prospects Procedures Review Legal Group Restructuring |
| Financial Information/ Short-Form Reports Preparation of Financial Due Diligence Report/Long-Form Report Working Capital Review Financial Position and Prospects Procedures Review Legal Group Restructuring |
| Diligence Report/Long-Form Report Working Capital Review Financial Position and Prospects Procedures Review Legal Group Restructuring |
| Financial Position and Prospects Procedures Review Legal Group Restructuring |
| Prospects Procedures Review Legal Group Restructuring |
| Group Restructuring |
| |
| (II required) |
| Legal Due Diligence Report |
| Verification of Marketing Materials and Admission Document |
| Fundraising/Placing Agreement |
| Marketing |
| Preparation of Marketing Story and Investor Presentation (including any pre-marketing) |
| Broker Research |
| Pathfinder Approval • • |
| Road Show/Marketing Meetings |
| Admission Document/Workstreams |
| Early Notification Process |
| Drafting Admission Document |
| Final Admission Document |
| Admission |
| 10-Day Announcement |
| Publication of Admission Document |
| Admission |

8 IPO CONSIDERATIONS

The company will need to engage the various advisers referred to above. This will involve agreeing to the terms of engagement and scope of works with each adviser.

PLC Vehicle and Corporate Restructuring

A U.K. private company cannot be listed on AIM as these cannot offer shares to the public. As such, the listed company to be taken public and any existing private limited company that is seeking admission to AIM, will need to be reregistered as a public limited company. Or it may be possible for a new holding company of the existing group to be incorporated as a Public Listed Company (PLC) ahead of listing.

Legal and Financial Due Diligence

Both the legal advisers and reporting accountants will begin preparing their due diligence on the company and its group. This involves each of those advisers raising a series of enquiries for which the company will need to provide responses, along with supporting documents (which will often necessitate setting up a data room so that all information can be accessed by relevant advisers). Corresponding reports by the legal and financial advisers respectively will then be prepared and circulated to the company and advisory team for review and comment.

Preparation of Admission Document

Unlike an admission to the Main Market of the LSE, a prospectus is not required for an application for admission to AIM unless a fundraising is being made to retail investors and/or the size of the offering is sufficiently large that it requires one to be published.

The Admission Document is a regulatory and marketing document that must be prepared as part of an IPO with the required content specified in the AIM Rules².

The types of information to be included in an Admission Document include:

- a business information section that sets out what the business does, its growth strategy and details of other relevant issues including corporate governance, dividend policy and the use of fundraising proceeds;
- details of the directors, company secretary and advisers;
- key information about the company's financial history and current financial position;

² This may be guided by the Prospectus Rules if in the circumstances a prospectus is required to be produced.

- further financial information including interim and pro forma accounts prepared by the Reporting Accountants;
- timetable of key milestones and statistics for the fundraising;
- risk factors in relation to the key risks of investing in the business; and
- other additional information, such as legal, technical and other factual matters.

Verification of Admission Document and Marketing Materials

Each individual statement in the Admission Document and any associated marketing materials (such as an investor presentation) that are prepared as part of the transaction must be 'verified' to confirm that it is true, accurate and not misleading. This process will be led by the legal advisers who, alongside the company's executive team, will go through each statement and provide a verification source. The record of this verification process is set out in Verification Notes, which detail each statement and lists the verification source alongside. Prior to publishing the Admission Document or any marketing being conducted to potential investors, this verification process must be completed and signed off by all the directors of the company. Often, in supplement to the Verification Notes, the directors may also have a board meeting (with accompanying Verification Board Minutes) to verify specific statements, such as statements of belief that cannot be verified by a specific source material, but for example, rely on specific knowledge of a specialist, director or expert.

Drafting and Agreement of Ancillary Documents

Alongside the verification process, the company's legal advisers will be involved in drafting and reviewing other agreements and legal documents relating to the IPO (most of which will be for the benefit of the Nomad, giving them the comfort they require in order to confirm that the company is suitable to be listed on AIM). Some of the typical documents include:

Nomad and broker agreement: An agreement appointing the Nominated Adviser and broker to the company (there will be two separate agreements if the Nomad and broker are separate advisers) that sets out the long-term responsibilities of the Nomad and broker and how they are to be remunerated following admission.

- Lock-in agreement: An agreement between the Nomad, broker, the company's directors and immediate family members, as well as any key shareholders that restricts any of them from disposing of their shares for a period of time from admission, and to only sell (where permitted to do so) through the company's broker. These restrictions are contained in the AIM Listing Rules.
- Relationship agreement: An agreement to govern the relationship between a company and its shareholder(s) where there is a significant shareholder(s) in the company who can effectively control the company by virtue of that shareholding. It contains various undertakings from key shareholder(s) that are intended to ensure the business is run on an arm's length basis and to avoid it being used by shareholder(s) as a personal vehicle for their own use.
- Share dealing code: A code adopted by the company that sets out how and when certain people can deal in shares in the company and who will need to authorise such dealing.
- Placing agreement: An agreement that must be entered into by the company that is seeking admission to AIM, its directors, the Nomad and the broker in respect of any funds raised as part of the transaction. It sets out the terms on which the broker will raise money for the company.
- Memorandum of directors' duties and responsibilities: A memorandum outlining and advising the company's directors of their duties, responsibilities, obligations and potential liabilities in relation to the publication of an Admission Document and as a director of an AIM-listed company.
- Terms of reference: For the various committees required to be implemented by the company for an AIM admission, a terms of reference document is drafted outlining to the committee its role, composition and other relevant information for the formation and operation of the board.

Pathfinder Admission Document and Board Meeting

When the Admission Document is substantively in its final form, a Board Meeting will be held to approve a version of the document known as the 'Pathfinder'. The approved Pathfinder is generally the basis upon which potential investors are approached regarding a placing, and it will be distributed to those investors for their review and consideration. At the Pathfinder Board Meeting, the Verification Notes, due diligence reports and any relevant agreements and documents are also tabled to be discussed and approved by the board. An important legal focus in

the Pathfinder Board Meeting is a briefing from the legal advisers for the directors of the company regarding their obliqations as directors of an AIM company.

Marketing

Once there is an approved Pathfinder as well as any other relevant marketing materials or presentation, the brokers will arrange what is referred to as a marketing 'Road Show'. The Road Show will comprise a series of meetings with potential investors where the directors can directly 'sell' and pitch the business to potential investors, as well as answer and discuss any questions in relation to the contents of the Pathfinder or any marketing presentation. The company will then hopefully garner investment from potential investors they meet as part of the Road Show, with the issue price of the shares being determined at this point.

Depending on the timeline, companies often prepare an initial presentation prior to the approval of the Pathfinder so the company can proceed with marketing earlier.

Updating Admission Document

During and after the completion of any marketing, any outstanding points, issues or queries in relation to the Admission Document are addressed and finalised (including any ongoing or to be confirmed due diligence and verification points). Barring anything further, the Admission Document and all ancillary documents will be prepared in their final form for approval by the board, including details of the fundraising and the timetable for completion.

Completion Board Meeting

Once the Admission Document and other ancillary documents are finalised, a completion board meeting is held at which the directors review and approve the final form Admission Document and all other tabled documents.

Intention to List

Upon approval of all the finalised documents from the completion board meeting, the Nomad now deals with the remaining AIM requirements for admission, including the release of an announcement of the Intention to List. An Admission Date will then be formally designated.

The requirements will also include the publishing of the announcement, Admission Document and other documents required under the AIM Rules. The Nomad will liaise with the company as to the copies of the documents that are required to be placed on the company's own website.

Share Allotment Board Meeting

Immediately before the Admission Date, a final board meeting is held to deal with the allotment and issue of shares to investors, with these allotments being made subject to admission.

Admission

Once the required forms are filed with the exchange and notice has been given, AIM will notify the Nomad and grant permission for admission. Once the listing on AIM is live the company begins its next journey as a listed company.

9 ONGOING OBLIGATIONS FOR AIM COMPANIES

Once a company has listed on AIM, then it will be subject to a set of continuing obligations:

Appointment of Nomad and Broker: An AIM company must have a Nomad and broker appointed at all times.

Disclosure of Price-Sensitive Information: A company must disclose without delay any new developments that are not in the public domain (including changes in its financial condition, sphere of activity or business performance) which, if made public, would likely lead to a substantial movement in the company's share price.

Annual Reports and Accounts: An AIM company must prepare and publish audited annual accounts within six months of the financial period to which they relate.

Half-Yearly Reports and Accounts: These must be prepared and published within three months after the relevant half-year period.

Restrictions on Share Dealings: An AIM company must ensure that directors and senior employees do not deal in the company's shares within close periods (i.e. 30 days preceding (i) the publication of the company's annual results; or (ii) the announcement of its half-yearly results).

Website: An AIM-listed company must maintain a website on which key information about the company is available. This includes details such as the company's business and directors, its corporate governance arrangements, its constitutional documents, recent admission documents and circulars, details of significant shareholders and copies of all regulatory announcements.

Significant Transactions: Certain transactions require specific treatment and actions, based on their size (as measured by a series of class tests used to compare the gross assets, profits, turnover, consideration and gross capital of the transactions against those of the company). These transactions include:

- Reverse takeovers, being acquisitions of any of the class tests which exceed 100%, require readmission to AIM including publication of an admission document and shareholder approval.
- Disposals in a 12-month period exceeding 75% in any of the class tests set out in the AIM Rules require publication of a circular and shareholder approval.
- Substantial and related party transactions require an announcement to be made where the transaction exceeds 10% of any of the class tests and outside the ordinary course of business. An announcement is required for related party transactions exceeding 5% of any of the class tests.

Corporate Governance: Details of a recognised corporate governance code that the directors of the AIM company has decided to apply, how the AIM company applies with that code and, where it departs from its chosen corporate governance code, an explanation of the reasons for doing so. The information is to be updated annually and the date it was last reviewed included on the company's website.

10 ARMSTRONG TEASDALE AND OUR U.K. CAPITAL MARKETS TEAM

Armstrong Teasdale (AT) is an international law firm with more than 120 years of experience. Headquartered in St. Louis, Missouri, the firm's lawyers are in offices across the U.S. and in London, England and Dublin, Ireland. AT is an Am Law 200 law firm employing over 700 people, of whom more than 360 are lawyers. We represent over one-third of the Fortune 1000 and serve clients around the globe. Throughout its rich history, AT has built a reputation based on the breadth of our lawyers' skills and knowledge, team approach to representation, responsiveness to clients' needs and understanding of their businesses. Our mission statement, which reflects these attributes, is: Always exceed expectations through teamwork and excellent client service.

The U.K. Capital Markets team at AT regularly advises clients on their journey to becoming listed on the public markets in the U.K., whether by IPO or otherwise and then

with ongoing requirements once they do become listed. Our extensive experience covers advice on admission to the Main Market of the London Stock Exchange (both premium and standard segments), the AIM market and the AQSE markets.

Our Capital Markets team are recognised in The Legal 500 U.K. as leaders within the field of small and midcap flotations, which is testament to the number of companies we have advised in connection with their IPOs and follow-on offerings. Our experienced team has successfully completed transactions for both domestic and international issuers in over 50 jurisdictions and territories around the globe.

We advise both multinational and domestic public (or quasi-public) companies, together with investment banks and other financial advisers, on all manner of corporate transactions, including IPOs and secondary issues (including placings, rights issues, open offers and other non-preemptive issues), public takeovers and defences (whether by contractual offer or scheme of arrangement) and private acquisitions and disposals. We also advise clients that are already listed on a public market on their day-to-day regulatory compliance obligations, including advice on applicable listing rules and market regulation such as insider dealing. We value long-term relationships with our clients and often help clients with their initial listing.

If you are interested in listing your company on AIM, Main Market, AQSE or any other market, or have questions regarding listing processes and procedures, please see the key contacts for our U.K. Capital Markets team below.



Joan Yu
PARTNER, HEAD OF U.K.
CAPITAL MARKETS
+44 20 7539 7083
jyu@atllp.co.uk





Cameron Sutton SOLICITOR, U.K. CAPITAL MARKETS +44 20 7539 7282 csutton@atllp.co.uk



APPENDIX

Listing Requirements across Aquis Exchange (AQSE), AIM and Main Market of London Stock Exchange (LSE)

| | AQSE Listing | | AIM Listing | Main Market, London Stock Exchange | |
|--|---|---|--|---|---|
| EXCHANGE MARKET | ACCESS LISTING SEGMENT | APEX LISTING SEGMENT | AIM MARKET | PREMIUM LISTING SEGMENT | STANDARD LISTING SEGMENT |
| Listing document | AQSE Admission Document ¹ | AQSE Admission Document ² | AIM Admission Document | FCA approved full Prospectus | FCA approved full Prospectus |
| Minimum market capitalisation/ fundraising requirements | £2 million market capitalisation | £10 million market capitalisation | No minimum (however there is a £6 million minimum fundraise on admission for SPACs) | £30 million market capitalisation (SPACs not eligible to be listed on Premium Listing) | £30 million market capitalisation (£100 million fundraise on admission for SPACs) |
| Free transferability of shares | Shares must be freely transferable, fully paid and eligible for electronic settlement | Shares must be freely transferable, fully paid and eligible for electronic settlement | Shares must be freely transferable, fully paid and eligible for electronic settlement except where: any jurisdiction, statute or regulation requires or places restrictions on shares; or where the company wishes to restrict the number of shareholders domiciled in a particular country to avoid being subject to statute or regulation. Note, however, that on admission to AIM, certain shareholders will be required to enter into contractual "lock-ins" in respect of their shares | Shares must be freely transferable, fully paid and eligible for electronic settlement | Shares must be freely transferable, fully paid and eligible for electronic settlement |
| Shareholder approval for acquisition | Yes, if it constitutes a reverse takeover under AQSE Rules | Yes, if it constitutes a reverse takeover under AQSE Rules | Yes, if it constitutes reverse takeover for AIM Rules purposes | Shareholder approval only required for Class 1 transactions (including reverse takeovers) – but not for Class 2 or 3 transactions | No, but is now required for SPAC acquisitions in certain circumstances |
| Financial adviser Requirements/ Sponsor | AQSE Corporate Adviser required for listing and on an ongoing basis thereafter | AQSE Corporate Adviser required for listing and on an ongoing basis thereafter | Nominated Adviser required for listing and on an ongoing basis thereafter | Listing sponsor required for listing and for certain transactions | No requirement under listing rules to do so, but in practice a financial adviser is often appointed |
| Corporate governance | Access market companies must have due regard for the principles laid down by a 'recognised corporate governance code' | APEX market companies must, as far as possible, adopt the principles and standards set down in either the Quoted Companies Alliance's corporate governance code or the UK Corporate Governance Code | AIM companies must confirm the 'recognised corporate governance code' they have chosen to apply and explain how they comply with that code, and the reason's for any noncompliance must be explained | Required to comply with the UK Corporate Governance Code or to explain noncompliance | Requires an annual corporate governance statement, which must include confirmation of the corporate governance code applied and explanations of any potential noncompliance with its provisions |

¹As of 3 October 2022, there is now a template 'Additional Information' section of an Admission Document available for routine admissions. This is available to prospective issuers applying to admission for either the Access Segment or the Apex Segment.

 $^{^2}$ Full FCA approved prospectus was previously required if market capitalisation exceeded €500 million or an offer of securities was made which exceeded €20 million. This was changed on 3 October 2022 as a result of an AQSE Consultation on proposed changes to the rules governing admission to the Access and Apex segments.



| | AQSE Listing | | AIM Listing | Main Market, London Stock Exchange | |
|--|---|---|---|--|--|
| EXCHANGE MARKET | ACCESS LISTING SEGMENT | APEX LISTING SEGMENT | AIM MARKET | PREMIUM LISTING SEGMENT | STANDARD LISTING SEGMENT |
| Minimum Free float | 10% of securities must be in public hands on admission (25% for SPACS) | 25% of securities must be in public hands on admission | AIM has no minimum percentage free float requirement, but Nomad assess suitability | 10% of the shares must be in public hands on admission to listing and at all times thereafter | 10% of the shares must be in public hands on admission to listing and at all times thereafter |
| Financial track record | N/A | 2 years of audited historical financial information covering at least 2 financial years prior to admission and including consolidated accounts for the applicant and all its subsidiary undertakings | 3 years of audited accounts (or shorter period since incorporation). No more than 9 months old audited accounts, otherwise interim financial information (which may be unaudited) required | 3 years of audited accounts with unqualified audit opinions. No more than 6 months old audited financial information (including interim information if appropriate) | 3 years of audited accounts (or shorter period since incorporation). No more than 9 months old audited accounts, otherwise interim financial information (which may be unaudited) required |
| Accounting standards | IFRS; U.K. GAAP; or other accounting standards as prescribed under the Access Rules | IFRS; U.K. GAAP; or other accounting standards as prescribed under the APEX Rules | IFRS or other approved GAAPs for non-EEA and Channel Island issuers or national GAAP with reconciliation to one of the approved standards | IFRS or other approved GAAPs. At a minimum, the last 2 years' financial information must be restated on the basis to be applied in the issuer's next annual accounts | IFRS or other approved GAAPs. At a minimum, the last 2 years' financial information must be restated on the basis to be applied in the issuer's next annual accounts |
| Financial reporting obligations | Must announce and make public its annual financial report at the latest 6 months after the end of each financial year and must announce and make public a half-yearly financial report within 3 months of the end of the first 6 months of the financial year | Must announce and make public its annual financial report at the latest 6 months after the end of each financial year and must announce and make public a half-yearly financial report within 3 months of the end of the first 6 months of the financial year | Must announce and make public its annual financial report at the latest 6 months after the end of each financial year and must announce and make public a half-yearly financial report within 3 months of the end of the first 6 months of the financial year | Must announce and make public its annual financial report at the latest 4 months after the end of each financial year and must announce and make public a half-yearly financial report within 3 months of the end of the period to which they relate | Must announce and make public its annual financial report at the latest 4 months after the end of each financial year and must announce and make public a half-yearly financial report within 3 months of the end of the period to which they relate |
| Working Capital Statement for next 12 months | Yes | Yes (if market capitalisation exceeds €200 million) | Yes | Yes | Yes |
| Reverse takeovers | Reverse takeovers require readmission including publication of an Admission Document and shareholder approval | Reverse takeovers require readmission including publication of an Admission Document and shareholder approval | Reverse takeovers where any class test exceeds 100% require readmission to AIM including publication of an Admission Document and shareholder approval | Reverse takeovers, where any class test exceeds 100%, require readmission including publication of a full Prospectus and shareholder approval | Reverse takeovers require readmission including publication of a full Prospectus, but shareholder approval is not required |
| Related party transactions | If applicant enters into related party transaction, they must release an announcement that contains the required information as set out under the Access Rulebook | If applicant enters into related party transaction, they must release an announcement that contains the required information as set out under the APEX Rulebook | Any related party transaction exceeding 5% of the class tests must issue a notification that contains information as set out under the AIM Rules | For related party transaction exceeding 5% of class tests under the Listing Rules, requires a circular to be sent to shareholders, a notification with information required under the Listing Rules, and shareholder approval | N/A |
| Further issues of shares | No admission document/prospectus required, but must submit to the Exchange a securities application prior to the expected date of admission per the Access Rules | No admission document/prospectus required, but must submit to the Exchange a securities application prior to the expected date of admission per the APEX Rules | No admission document required. Prospectus only required when mandated by the Prospectus Rules | Prospectus required to be issued when offering exceeds 20% of existing shares over 12-month period | Prospectus required to be issued when offering exceeds 20% of existing shares over 12-month period |

| | AQSE Listing | | AIM Listing | Main Market, Lond | arket, London Stock Exchange | |
|--|------------------------|----------------------|-------------|--|------------------------------|--|
| EXCHANGE MARKET | ACCESS LISTING SEGMENT | APEX LISTING SEGMENT | AIM MARKET | PREMIUM LISTING SEGMENT | STANDARD LISTING SEGMENT | |
| Control of assets | N/A | N/A | N/A | Control over the majority of assets for a 3-year period | N/A | |
| Revenue track record | N/A | N/A | N/A | At least 75% of the business must be supported by a revenue earning track record for 3-year period (some exemptions apply) | N/A | |
| Shareholder approval required for de-listing | Yes | Yes | Yes | Yes | No | |