



BRIAN C. ZALDIVAR

ASSOCIATE

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Brian Zaldivar is an associate in the firm's Corporate Services practice group focusing on corporate transactions. He regularly assists clients of all sizes in mergers, acquisitions and restructurings, as well as strategic business planning, joint ventures and formation. Brian manages the due diligence process and negotiates and drafts critical documents including asset purchase agreements, stock purchase agreements and all ancillary financing and closing documents.

In addition, Brian counsels clients on corporate governance and compliance, including fiduciary duties and voting and election procedures.

EDUCATION

- Washington University School of Law (J.D., 2015)
- Elon University (B.A., 2012)
 - Political Science
 - ROTC National Honor Society

PROFESSIONAL ACTIVITIES

- The Missouri Bar
- Illinois State Bar Association
- Bar Association of Metropolitan St. Louis (BAMSL)

CHARITABLE AND CIVIC INVOLVEMENT

- Trailnet, Inc. (Board of Directors)
- World Pediatric Project (Young Professionals Committee Member, 2017-2018)
- Leadership Clayton (2016)

BACKGROUND

Prior to joining the firm, Brian was a transactional attorney at another St. Louis area law firm. He also has past experience working for the Financial Industry Regulatory Authority (FINRA) as a legal extern in the enforcement division.

In addition, he is a captain for the Military Intelligence Readiness Command in the U.S. Army Reserves.

SERVICES AND INDUSTRIES

Corporate
Mergers and Acquisitions
Governance and Compliance
Agribusiness and Food
Consumer Products and Services
Franchising and Distribution

ADMISSIONS

Missouri
Illinois

EXPERIENCE

\$55 Million Sale of Advertising Company

\$55 million sale of advertising company to public company. The asset sale transaction involved the sale of rights in over 400 locations in four states, the transfer of over 1,000 advertising contracts, and the sale of two commercial buildings. The team helped the client navigate various corporate governance issues and achieve its goal of selling the business.

\$57.6 Million Private Equity Sale of Filtered Water Cooler Provider

Served as legal adviser to a private equity firm in the \$57.6 million sale of a provider and manufacturer of filtered water coolers and related products.