



## GLEN H. WALDMAN

### PARTNER

Miami, FL

786.822.3706

[gwaldman@atllp.com](mailto:gwaldman@atllp.com)



Glen Waldman leads the firm's award-winning Litigation practice in Miami and is recognized as one of the top civil jury trial lawyers regionally and nationally. As lead counsel he has obtained numerous jury verdict awards in the seven and eight figures and has successfully defended to zero verdict claims of equal size. He has also achieved similar results in non-jury actions and has secured numerous substantial international arbitration awards in both commercial and reinsurance matters. Likewise, he acts as outside corporate counsel for a number of businesses, advising on and overseeing their contractual relationships, internal controls and procedures, and other legal and strategic decisions.

He focuses his civil trial practice of over 35 years on complex business, commercial, real estate, construction, land use and probate litigation matters. He has successfully tried cases to verdict ranging from relatively standard fraud, contractual, partnership and construction disputes, both in the U.S. and internationally, to the more esoteric involving, among others, combustion turbines in El Salvador; theft of a business involving a complicit bank in Colombia; citrus canker in Homestead; defeating claims in Pontiac, Michigan, involving the recall of an entire car line by one of the big four car manufacturers; and fighting over control of a large private equity firm in Delaware Business Court.

### BACKGROUND

Glen served as co-managing partner at Waldman Barnett before it combined with Armstrong Teasdale in 2022. In addition, Glen previously served as managing attorney of Armstrong Teasdale's Miami office.

### EDUCATION

- University of Miami (M.B.A., 1994)
- University of Miami (J.D., 1986)
- University of Pennsylvania (B.A., 1983)

### PROFESSIONAL ACTIVITIES

- Member, Trial Law Institute
- Member, Diversity Law Institute
- American Board of Trial Advocates (ABOTA) (2015-present)

### SERVICES AND INDUSTRIES

Complex Commercial Litigation

Alternative Dispute Resolution

Appellate

Litigation

Noncompete and Trade Secrets

Real Estate, Development, Construction

Insurance Coverage Litigation

### ADMISSIONS

Florida

- Law360 Editorial Advisory Board (2022)

## **CHARITABLE AND CIVIC INVOLVEMENT**

- University of Miami Citizens Board (2019-present)
- Key Biscayne Youth Advisory Athletic Board (Chairman, 2012-present)
- University of Miami Business Law Department (Adjunct Professor, 2014-2019)
- Key Biscayne Athletic Club (President, 2003-2005; Vice President, 2006-2008)

## **ACCOLADES**

- Fellow, Litigation Counsel of America
- Barrister, Order of Centurions
- The Best Lawyers in America®, Litigation-Construction “Lawyer of the Year” in Miami (2020); Commercial Litigation (2010-present); Litigation-Construction (2014-present); Litigation-Real Estate (2022-present)
- Chambers USA: America’s Leading Lawyers for Business (2011-2012, 2014-present)
- Florida Super Lawyers® (2006-present)
- Who’s Who Legal: Thought Leader (2023); Commercial Litigation (2015-present)
- Top 100 Nationwide Verdict, ALM Daily Business Review (2021)
- Top 10 Verdicts in Florida (2017, 2018)
- Law360 Trial Pros Series, Elite Trial Lawyer (2016)
- Daily Business Review, Florida Verdicts Hall of Fame (2015)

## **EXPERIENCE**

### **\$19.5 Million Verdict in Complex Business Fraud Case**

Secured a \$19.5 million verdict for a prominent Miami physician and part owner of a family drywall business in Colombia, in a two-week jury trial regarding attempts to deprive the client of his 33.33% interest in the business.

### **Secured \$4.4 Million Judgment for International Membership Club in Construction Defect Case**

Led a litigation team during non-jury trial resulting in a \$4.4 million judgment for client, the largest operator of membership warehouse clubs servicing Latin America (Central America, the Caribbean and Colombia), related to a defective concrete slab floor in their 300,000-square-foot warehouse in Medley, Florida, which ultimately required complete removal and replacement of the floor.

### **Defeated Prior Owner in Bid for Historic Mansion**

Successfully defeated a claim by a prior owner to retake one of the few remaining historic mansions along Miami’s Brickell Avenue in a prolonged trial with millions of dollars at stake.

### **Successfully Defended Auto Parts Assembler in Safety-Related Recall Claims**

Defended auto parts assembler against breach-of-contract and indemnification claims arising from the large-scale safety recall of a sedan that cost its automaker \$25 million. A jury in Oakland County, Michigan, agreed that the client's assembly process did not cause the defect that led to the recall and rendered a no-liability verdict on the claim after a five-week trial, held just miles from the automaker's U.S. headquarters.

**Secured \$26 Million Jury Verdict for Developer**

Led a litigation team to secure a \$26 million jury verdict for client and developer in a protracted case brought by an adversarial homeowners' association fighting to stop the development of a luxury condominium project in Aventura's Dumfoundling Bay. The case won recognition as No. 7 in the "Top 10 Verdicts in Florida" in 2018.

**Won Multimillion-Dollar Award on Behalf of Insurance Company**

Won a multimillion-dollar jury verdict award on behalf of insurer against its insurance brokers for failure to properly protect the interests of its fiduciary concerning its insurance needs.

**Successfully Defended Financial Services Firm Against Whistleblower Claim**

Led litigation team to win a crucial victory for a financial services firm, turning away a \$5 million whistleblower claim against them.

**Secured Jury Verdict and Punitive Damages**

Secured a jury verdict of over \$20 million and \$4 million in punitive damages against defendants regarding fraudulent activity by joint venturers concerning a failed hotel resort project in the Bahamas. The case won recognition as No. 4 in the Top 10 Verdicts in Florida in 2014.

**Secured Spoliation of Evidence Order in Apartment Building Claim**

Secured a spoliation of evidence order and "adverse inference" against any claim for liability at a jury trial in a \$45 million claim against the property manager, termite company and other parties affiliated with a residential apartment complex near the University of Central Florida.

**Represented Central American Government in International Arbitration**

Served as lead counsel to the government of a Central American country in an International Chamber of Commerce arbitration, which involved complex design and engineering issues for combustion gas turbines. As a result, secured for clients an award in excess of \$13 million against the second-largest corporation in the United States.