



## GLEN H. WALDMAN

### PARTNER

Miami, FL

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Glen Waldman focuses his trial practice on complex business, commercial, real estate, land use and probate litigation matters.

With more than 35 years of experience, he has tried both jury and bench cases with disputes in a wide variety of areas, including contracts, fraud, fraudulent transfers, business partnerships, land use, wills, construction, real estate, insurance, trademark infringement and banking. He also has significant experience involving reinsurance matters particularly involving the London Market as well as U.S.-based insurance coverage issues and proceedings affiliated with such issues. He likewise represents and advises businesses about their contractual relationships, internal controls and procedures, and other legal and strategic decisions.

Glen as lead counsel has obtained numerous jury verdict awards in the seven- and eight-figure range in business, commercial and real estate matters, and has successfully defended claims of equal size. He has had similar success in the area of land use and in the probate courts. Likewise, he has secured numerous international arbitration awards in both commercial and reinsurance matters reaching as high as \$50 million.

### BACKGROUND

Glen served as co-managing partner at Waldman Barnett before it combined with Armstrong Teasdale in 2022.

### EDUCATION

- University of Miami (M.B.A., 1994)
- University of Miami (J.D., 1986)
- University of Pennsylvania (B.A., 1983)

### PROFESSIONAL ACTIVITIES

- American Board of Trial Advocates (ABOTA) (2015-present)
- Litigation Counsel of America (Fellow)
- Law360 Editorial Advisory Board (2022)

### CHARITABLE AND CIVIC INVOLVEMENT

- University of Miami Citizens Board (2019-present)

### SERVICES AND INDUSTRIES

Complex Commercial  
Litigation  
Alternative Dispute Resolution  
Appellate  
Litigation  
Noncompete and Trade  
Secrets  
Real Estate, Development,  
Construction  
Insurance Coverage Litigation

### ADMISSIONS

Florida

- Key Biscayne Youth Advisory Athletic Board (Chairman, 2012-present)
- University of Miami Business Law Department (Adjunct Professor, 2014-2019)
- Key Biscayne Athletic Club (President, 2003-2005; Vice President, 2006-2008)

## ACCOLADES

- *The Best Lawyers in America*<sup>®</sup>, Litigation-Construction “Lawyer of the Year” in Miami (2020); Commercial Litigation (2010-present); Litigation-Construction (2014-present); Litigation-Real Estate (2022)
- Chambers USA: America’s Leading Lawyers for Business (2011-2012, 2014-present)
- Who’s Who Legal: Commercial Litigation (2015-present)
- Top 100 Nationwide Verdict, ALM Daily Business Review (2021)
- Top 10 Verdicts in Florida (2017, 2018)
- Law360 Trial Pros Series, Elite Trial Lawyer (2016)
- Daily Business Review, Florida Verdicts Hall of Fame (2015)

## EXPERIENCE

### **\$19.5 Million Verdict in Complex Business Fraud Case**

Secured a \$19.5 million verdict for a prominent Miami physician and part owner of a family drywall business in Colombia, in a two-week jury trial regarding attempts to deprive the client of his 33.33% interest in the business.

### **Secured \$4.4 Million Judgment for International Membership Club in Construction Defect Case**

Led a litigation team during non-jury trial resulting in a \$4.4 million judgment for client, the largest operator of membership warehouse clubs servicing Latin America (Central America, the Caribbean and Colombia), related to a defective concrete slab floor in their 300,000-square-foot warehouse in Medley, Florida, which ultimately required complete removal and replacement of the floor.

### **Defeated Prior Owner in Bid for Historic Mansion**

Successfully defeated a claim by a prior owner to retake one of the few remaining historic mansions along Miami’s Brickell Avenue in a prolonged trial with millions of dollars at stake.

### **Successfully Defended Auto Parts Assembler in Safety-Related Recall Claims**

Defended auto parts assembler against breach-of-contract and indemnification claims arising from the large-scale safety recall of a sedan that cost its automaker \$25 million. A jury in Oakland County, Michigan, agreed that the client’s assembly process did not cause the defect that led to the recall and rendered a no-liability verdict on the claim after a five-week trial, held just miles from the automaker’s U.S. headquarters.

### **Secured \$26 Million Jury Verdict for Developer**

Led a litigation team to secure a \$26 million jury verdict for client and developer in a protracted case brought by an adversarial homeowners’ association fighting to stop the

development of a luxury condominium project in Aventura's Dumfoundling Bay. The case won recognition as No. 7 in the "Top 10 Verdicts in Florida" in 2018.

**Won Multimillion-Dollar Award on Behalf of Insurance Company**

Won a multimillion-dollar jury verdict award on behalf of insurer against its insurance brokers for failure to properly protect the interests of its fiduciary concerning its insurance needs.

**Successfully Defended Financial Services Firm Against Whistleblower Claim**

Led litigation team to win a crucial victory for a financial services firm, turning away a \$5 million whistleblower claim against them.

**Secured Jury Verdict and Punitive Damages**

Secured a jury verdict of over \$20 million and \$4 million in punitive damages against defendants regarding fraudulent activity by joint venturers concerning a failed hotel resort project in the Bahamas. The case won recognition as No. 4 in the Top 10 Verdicts in Florida in 2014.

**Secured Spoliation of Evidence Order in Apartment Building Claim**

Secured a spoliation of evidence order and "adverse inference" against any claim for liability at a jury trial in a \$45 million claim against the property manager, termite company and other parties affiliated with a residential apartment complex near the University of Central Florida.

**Represented Central American Government in International Arbitration**

Served as lead counsel to the government of a Central American country in an International Chamber of Commerce arbitration, which involved complex design and engineering issues for combustion gas turbines. As a result, secured for clients an award in excess of \$13 million against the second-largest corporation in the United States.