

GOVERNMENT RELATIONS AND PUBLIC POLICY

Working with the government often comes with red tape. Lawyers in our Government Relations and Public Policy practice area have a wide range of experience representing clients before government agencies at the local, state and federal levels.

Our experienced lawyers have varied backgrounds in government affairs and politics, and regularly counsel clients on matters related to bid protests and procurement, government contracts, immigration, public finance, securities, insurance coverage and regulation, professional licensing, industrial security and security clearance, environmental law, disputes with government agencies and Certificate of Need (CON) matters specific to health care facilities.

From a public policy and legislation perspective, a number of the firm's lawyers and other professionals are lobbyists and political consultants who represent clients before various government agencies, tribunals and executive offices. Working side-by-side with Armstrong Teasdale subsidiary AT Government Strategies LLC (ATGS), our lawyers engage in activities such as addressing regulatory and political matters, supporting legislative agendas and providing advice on state lobbying issues. ATGS provides government relations and strategic counsel to advance the business objectives of companies, industry associations and other entities. Our bipartisan team has a long track record of success helping shape public policy, legislation and regulations on behalf of clients at the federal, state and local levels of government.

We assist clients in the following key areas:

- Acquisition planning
- Bid protests
- Campaign finance and compliance
- Certificate of Need (CON)
- Contract formation, negotiation and drafting (statements of work, joint venture and teaming arrangements)
- Contract changes and pricing of adjustments
- Construction contracting
- Environmental issues
- Ethics and reporting
- Foreign acquisitions
- Foreign military sales (FMS)
- Foreign Corrupt Practices Act (FCPA) issues
- Government contracting
- Immigration
- Insurance regulation
- Litigation
- Lobbying
- Prime/subcontractor relationships
- Professional licensing

- Public finance and economic development
- Regulatory compliance

EXPERIENCE

Advised Nonprofit Founder on Congressional Testimony

Advised the founder of a public interest-focused privacy nonprofit on the preparation of testimony that was presented before the House Energy and Commerce Committee regarding protections for children in existing privacy laws and the American Data Privacy and Protection Act, a federal omnibus privacy bill.

Created Governance Documents for National Institute of Corrections

Drafted governance documents and intergovernmental agreements relating to criminal justice information sharing among local justice and community health stakeholders adopted by the National Institute of Corrections in its revision of the *Guidelines for Developing a Criminal Justice Coordinating Committee*.

Defeated Bid Protest of \$320 Million Contract Award

Successfully defeated bid protest of a national intelligence agency contract award worth more than \$320 million over 10 years. When an unsuccessful bidder brought a U.S. Small Business Administration (SBA) protest against our client's receipt of a valuable government contract, we rapidly delivered persuasive and detailed arguments and evidence to the SBA, defeating the protest completely.

Representation of Aerospace Engineering Company in Debarment Proceedings

Successfully represented aerospace component engineering company in administrative debarment proceedings.

Summary Judgment in Qui Tam Action Alleging Medicare Fraud

Obtained summary judgment on behalf of health care client in a qui tam action under the False Claims Act. In this case, the whistle blower sought over \$1 billion, based on all claims submitted. The judgment, regarding allegation of Medicare fraud, was successfully defended on appeal.