



JAIMIE L. MANSFIELD

PARTNER

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Jaimie Mansfield is a partner in the firm's Financial and Real Estate Services practice group. As former general counsel of a fully integrated private equity commercial real estate company, she brings to all her client engagements a unique understanding of the business issues they face and how she can best serve as a strategic partner on a variety of legal issues.

One of her focus areas is the Cannabis and Hemp Law practice, providing support to clients that are innovative, entrepreneurial and forward thinking. Jaimie strives to serve as her cannabis and hemp clients' outside general counsel, advising on regulatory compliance, corporate formation and governance, and mergers and acquisitions, rooting all of her actions in being a strategic partner.

Jaimie also represents clients with respect to purchase and sale contract negotiations, due diligence, acquisitions, sales, leasing, asset management, zoning and land use applications and approvals, landlord-tenant disputes, eviction proceedings and other real estate-related litigation. She represents both condemnors and condemnees in large-scale projects spanning multiple counties or those affecting a single parcel of land. For all of her real estate clients, Jaimie works to be a "deal-maker" and drives successful, thoughtful resolutions between parties when necessary to get the deal done.

Further, Jaimie represents lenders and judgment creditors seeking to maximize their recovery against debtors in litigation, liquidation, reorganization and bankruptcy, which includes all aspects of post-judgment collection efforts. Possessing in-depth experience in the nuances of collection remedies, she also represents debtors seeking to settle, liquidate and/or reorganize their debts both in and out of the courtroom.

BACKGROUND

Jaimie rejoined the firm after serving as general counsel to a private equity commercial real estate firm. She first joined the firm in 2015 as an associate and was promoted to partner in 2019.

EDUCATION

- University of Denver Sturm College of Law (J.D., 2008)
- Creighton University (B.S., *cum laude*, 2004)
 - Business Administration - Entrepreneur and Marketing

SERVICES AND INDUSTRIES

Cannabis and Hemp Law

Corporate

Litigation

Outside General Counsel

Real Estate

Real Estate, Development,

Construction

ADMISSIONS

Missouri

Illinois

U.S. Court of Appeals, Seventh

Circuit

U.S. Court of Appeals, Eighth

Circuit

PROFESSIONAL ACTIVITIES

- The Missouri Bar
- Armstrong Teasdale Parents Resource Group (Founder and Former Chair)

ACCOLADES

- [Missouri/Kansas Super Lawyers](#)[®], Rising Star (2012-2018, 2021)

EXPERIENCE

Advised Missouri Medical Marijuana Licensees in M&A and Reorganization

Transactions

Led and closed transactions involving stock sales, asset sales, license transfers and other reorganizations contingent on and subject to significant regulatory requirements and conditions of the Missouri Department of Health and Senior Services. These involved both seller and acquisition-side efforts for 10 different medical marijuana licensee clients.

Implemented Strategy for \$1.7 Billion Headquarters Deal for National Intelligence Agency

Created and implemented a complex strategy that allowed a municipality to acquire land for a new \$1.7 billion headquarters facility for a national intelligence agency. The complex deal for the facility, which will help the municipality keep 3,100 jobs, involved countless negotiations, the use of eminent domain, and landing \$131 million in state funding to buy and clear the site.

Counseled 15+ Clients in Missouri Medical Marijuana Application, Licensure Process

Advised and assisted over 15 other companies filing medical marijuana license applications, including assistance with rule interpretations and analysis of Missouri's complex application materials.

Assisted Multiple Clients in Missouri Medical Marijuana Application, Licensure Process

Assisted multiple clients in drafting and submitting numerous applications for medical marijuana facility licenses to the Missouri Department of Health and Senior Services.

Acquisition of Transmission Line Easements for Energy Client

Assisted client in securing transmission line easements by negotiation and condemnation.

Counsel to Peabody Energy in Chapter 11 Proceedings

Served as co-counsel Peabody Energy, to the largest private-sector coal company in the world in its Chapter 11 bankruptcy proceedings.

Renegotiation of Nearly 1,000 Retail Leases for Men's Clothing Retailer

Completed a two-phase renegotiation of nearly 1,000 retail leases across the United States and Canada for a men's retail clothing client in connection with COVID-19 impacts and the client's emergence from Chapter 11 bankruptcy proceedings. In the first phase, we negotiated rent deferral agreements for nearly 400 retail locations in connection with the impact of COVID-19 and related government-mandated closures on the client's operations; and assisted with nearly two dozen litigation matters relating to closures in

several states. In the second phase, following the client's declaration of Chapter 11 bankruptcy, we renegotiated nearly 850 retail leases assumed by the client in connection with the bankruptcy proceedings, successfully finalizing and obtaining full execution of nearly 99% of renegotiated leases submitted for legal review, nearly three times the success rate the client had originally anticipated.

Successfully Obtained Zoning Code Amendments and Land Use Approvals for Construction Project

Successfully obtained zoning code amendments and land use approvals to construct and operate storage facilities in Missouri. Prepared multi-faceted applications to amend the zoning codes and to obtain use permits; appeared at several municipal board meetings; and communicated in a timely manner with municipal staff, committees, board members and our client's teams of engineers and architects to meet deadlines embedded in the complex zoning codes.

Special Counsel for Municipality in Property Acquisition

Special counsel for the City in connection with property acquisitions for a project including flood mitigation and Chapter 353 redevelopment efforts.

Representation of Property Management Companies in Landlord/Tenant Disputes

Worked with several property management companies to develop and implement the best strategy to meet the landlords' goals in collecting all past-due rent, initiating eviction proceedings and/or entering into complex settlement agreements with delinquent tenants to remain in properties, which resulted in collecting over \$300,000 in past-due rent and securing punctual performance under the leases.

Dismissal of Environmental Claims Against Energy Client

Obtained dismissal of environmental claims against a client in the energy industry. Because the lawsuit in question was filed after the client filed its Chapter 11 reorganization plan, the U.S. Bankruptcy Court granted the client's motion to enforce the release and injunction provisions in the confirmed plan. As a result, the court dismissed the causes of action with prejudice.

Successful Representation of Global Health Care Company in Receivership Action

Represented health care company in a state court receivership action filed in Wisconsin. Prepared all of the necessary pleadings to memorialize our client's claim and advocated on their behalf which ultimately resulted in receiving a significant payout from the receivership estate.

Successfully Negotiated Property Vacation of Delinquent Tenants

Successfully negotiated the peaceful vacation of properties and payment of all past-due rent and other fees from delinquent tenants through the initiation of eviction proceedings, and ultimately, the preparation and execution of complex settlement agreements.

Review of 480 Leases for Grocery Store Chain

Conducted a lease review for a national grocery store chain, consisting of approximately 480 leases across the country with a wide range of landlords and terms. This involved flagging construction and improvement rights, maintenance and repair responsibilities, approaching renewals and incomplete files.