



JEFFREY F. BARR

PARTNER

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Jeffrey F. Barr is a partner in the firm's Corporate Services practice group with more than 20 years of eclectic legal experience. While Jeff focuses his practice on counseling clients in the marijuana and hemp industries with respect to business transactions, commercial litigation, real estate, crisis management, and government relations, he also has experience with municipal law and has handled civil rights matters for his clients.

Jeff has litigated corporate disputes, contract issues, and comprehensive regulatory controversies in the Nevada cannabis industry. He has counseled marijuana clients in connection with choosing proposed facility sites; helped clients understand and secure zoning and land use approvals; negotiated and drafted cannabis asset/equity purchase contracts, management agreements, employment agreements, commercial financing contracts, licensing agreements, and leases; and managed government affairs on behalf of marijuana clients.

Jeff also handles appeals before the Supreme Court of Nevada and the Ninth Circuit for clients in all industries.

BACKGROUND

Prior to joining the firm, Jeff was partner and co-founder of Ashcraft & Barr LLP. In 2015, the Nevada Attorney General selected Jeff as co-facilitator of his office transition.

Prior to that, he was City Attorney and Chief Legal Officer for the City of North Las Vegas, which is Nevada's third-largest municipality. In that role, he supervised a team of 18 professionals and managed a budget of over \$6.7 million, advising the City Council and City Manager on various matters. He also represented the city in all litigation matters.

Before law school, Jeff was a nationally registered emergency medical technician (EMT) running 911 emergency calls in Tacoma, Washington, and Las Vegas, Nevada.

EDUCATION

- Seattle University School of Law (J.D., *magna cum laude*, 1999)
- University of Nevada, Las Vegas (M.B.A., 1996)
 - Economics and Finance
- University of Nevada, Las Vegas (B.A., *with honors*, 1992)
 - Political Science

SERVICES AND INDUSTRIES

Appellate

Consumer Products and Services

Corporate

Governance and Compliance

Government Relations and Public Policy

Internal Investigations and Regulatory Compliance

Litigation

Marijuana and Hemp Law

Mergers and Acquisitions

Real Estate

Real Estate, Development, Construction

ADMISSIONS

Nevada

U.S. District Court, District of Nevada

U.S. Court of Appeals, Ninth Circuit

PROFESSIONAL ACTIVITIES

- State Bar of Nevada, Cannabis Law Section
- National Cannabis Bar Association

CHARITABLE AND CIVIC INVOLVEMENT

- St. Joan of Arc Catholic Church (Parish President)
- St. Thomas More Society (Founding Member)

ACCOLADES

- *AV Preeminent® Rated, Martindale-Hubbell* (2013-present)
- *Mountain States Super Lawyers®* (2017-present), Top Rated Appellate Attorney (2019)
- Nevada Business Magazine's "Legal Elite" (2013-2018)

EXPERIENCE

Nevada Supreme Court Affirms Ruling in Favor of Publicly Traded Client

Prevailed in corporate litigation appeal before the Nevada Supreme Court. Shareholders invoked the "substantial benefit" doctrine and demanded that our client, a publicly traded corporation, pay \$250,000 in attorney's fees because the corporation took corrective action in response to the Shareholders' demand letter. The Shareholders, however, never filed suit on the corrective action. The Nevada Supreme Court held that the substantial benefit doctrine in Nevada (analogously called the "corporate benefit doctrine" in Delaware) requires predicate litigation before shareholders can recover attorney's fees. This was a case of first impression for a state supreme court and implicates shareholder litigation across the nation.

\$55.4 Million Golf Course Sale

Represented the developer of a golf course in a five-year, \$55.4 million sale, involving \$31.7 million purchase of Bureau of Land Management reversionary patent and significant re-zoning by local government.

\$15 Million Equipment and Real Property Acquisition

Represented the buyer in a \$15 million equipment and real property acquisition.

Summary Judgment for Marijuana Dispensary in Real Estate Dispute

Won summary judgment in favor of a marijuana dispensary in a real estate dispute over whether a cannabis dispensary qualified as a "head shop" under certain Covenants, Conditions and Restrictions (CC&Rs) and Nevada law.

Managed Unauthorized Diversion of Marijuana Products

Successfully managed marijuana client's crisis of unauthorized diversion of cannabis products, including corporate investigation and regulatory representation.

Successful Motion to Dismiss

Procured dismissal for publicly traded Nevada company in shareholder dispute.

\$55 Million Redevelopment Project

Representation of real estate developer in approximately \$55 million golf course redevelopment project.

Representation of Large Segment of the Nevada Marijuana Industry

Since 2013, assisted and counseled an ever-growing number of marijuana businesses and establishments through all phases of operation – from startups, through financing, mergers and acquisitions, corporate governance, land use and licensing.

Represent Multiple, Multimillion-Dollar, Publicly Traded Canadian Companies in Acquisitions of Nevada Marijuana Facilities

Represented multiple, multimillion-dollar, publicly traded Canadian companies in acquisitions of Nevada cannabis facilities and in state and local regulatory compliance.

Successful Licensure for Clients in Nevada Medical Marijuana Industry

Assisted clients in preparing detailed applications for licenses to grow, produce and dispense medical marijuana in an intensely competitive process under Nevada's 2013 Medical Marijuana Establishments Program.

THOUGHT LEADERSHIP

October 1, 2020

New Statutes and Regulations Bring a World of Change to Nevada Cannabis Compliance

Nevada Business

October 1, 2017

Nevada's Gaming Past Illuminates the Marijuana Industry's Future

Nevada Business Magazine

July 2011

Judicial Review of Municipal Decisions

Nevada Lawyer