



JENNIFER A. SCHWESIG

PARTNER

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Jennifer Schwesig serves as the leader of the firm's International practice area. She understands that to be truly competitive, companies must have a business orientation that is global in scope. Jennifer knows that organizations must often bridge the amalgam of local, national and foreign country laws as well as analyze the added risks that accompany any overseas transaction. Her practice centers on counseling both domestic and foreign clients on international corporate compliance issues and business transactions in order to facilitate global expansion and management of overseas operations.

Whether it is a newly emerging company going overseas for the first time or complex multinationals needing targeted assistance, Jennifer focuses on issues that occur when creating a foreign direct investment. Her experience includes corporate formation, entity selection, structure, mergers, acquisitions and divestures, cross-border investments, joint ventures, regulations, strategic business alliances and international franchising. She works to ensure that each arrangement follows procedure and local laws, minimizes tax implications and risk, and fulfills the organization's goal. Jennifer is particularly skilled in assisting franchisors in expanding their operations into overseas markets, including the development and drafting of international disclosure documents and franchise agreements.

All companies operating overseas need assistance facilitating and maximizing international compliance. Jennifer regularly assists clients with complying with U.S. export controls, economic sanctions and embargoed country transactions, anti-boycott laws and the Foreign Corrupt Practices Act (FCPA). She aids with licensing and regulatory issues related to the export of U.S. products in accordance with Export Administration Act and Regulations (EAA/EAR) and the Arms Export Control Act and Regulations (AECA/ITAR). On the import side, Jennifer aids in a variety of issues arising under the laws administered by the United States Customs and Border Protection, especially the classification and valuation of imported merchandise, country-of-origin marking and other labeling requirements, as well as preferential tariff programs and free trade agreements.

Through the regular development and implementation of new compliance programs and auditing and reviewing current programs related to import and export issues, Jennifer can spot problems and provide guidance on navigating these complex laws and regulations.

Jennifer's background also includes significant experience working with China. Because of her familiarity with the country, its culture and laws, she is in a strong position to help

SERVICES AND INDUSTRIES

International
Franchising and Distribution
Corporate
Agribusiness and Food
Consumer Products and Services
Manufacturing and Innovation
Technology
Governance and Compliance
Mergers and Acquisitions

ADMISSIONS

Missouri
U.S. District Court, Eastern
District of Missouri
U.S. Court of International
Trade
U.S. Court of Appeals, Federal
Circuit

U.S. corporations with investments in China as well as providing compliance training to U.S. multinationals with operations in China.

EDUCATION

- Georgetown University Law Center (LL.M., *with distinction*, 2002)
 - International and Comparative Law
- Washington University School of Law (J.D., 1998)
- Kenyon College (B.A., *cum laude*, 1995)
 - Highest departmental honors in history

PROFESSIONAL ACTIVITIES

- American Bar Association (International Section)
- American Society of International Law

CHARITABLE AND CIVIC INVOLVEMENT

- Anti-Defamation League – St. Louis (Board Member)
- United Way of Greater St. Louis (Cabinet Member, Women's Leadership Giving Initiative)
- International Institute (Board of Directors)

ACCOLADES

- Chosen as a Law360 “Rising Legal Star” (2010)
- Named a "Rising Star" by *Missouri/Kansas Super Lawyers*® (2009, 2011-2013)
- Recognized by the St. Louis Business Journal as one of St. Louis' 40 Under 40 (2008)

EXPERIENCE

Obtained Change of Scope in Anti-Dumping Investigation

Successfully obtained from petitioner consent to change in the scope of an anti-dumping/countervailing duty investigation by the U.S. government into certain steel racks being imported from China and allegedly sold in the U.S. market at less than fair value.

Trade Compliance Audits for Global Agricultural Company

Regularly conduct U.S. trade compliance audits/reviews of company's international locations in which we examine overall organizational structure, U.S. export and import controls and supply chain security.

Multimillion-Dollar Deal in Client's First International Expansion

Represented a client that heat treats metal parts for general manufacturers, including those in the automotive and aircraft industries, in its first international expansion. The deal included providing assistance with a long term supply arrangement with an

European equipment manufacturer as well as a long-term facility lease and construction agreements; retaining local counsel in Mexico; setting up foreign subsidiaries and adding a new U.S. subsidiary; as well as handling associated intellectual property, real estate and tax issues.

Trade Compliance Audits for Manufacturing Conglomerate

Regularly visited global sites of publicly traded manufacturing conglomerate to conduct trade compliance audits of its operations. These audits included a review of the corporation's general compliance structure, import compliance, export compliance and supply chain security.

THOUGHT LEADERSHIP

February 16, 2016

Tech Company Reaches \$28 Million Settlement in Chinese Bribery Probe

January 28, 2016

IRAN SANCTIONS IMPLEMENTATION DAY: Engaging in Business in Iran through Foreign Subsidiaries?

January 27, 2016

FCC Clears Path for U.S. Telecom Companies to Provide Services to Cuba