



JONATHAN F. DALTON

PARTNER

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Jon Dalton counsels many of Missouri's most successful organizations and individuals in business transactions and government/regulatory affairs.

Guiding established and emerging businesses and professionals, Jon provides strategies for growth, financing, governance, structure, and related planning matters. Jon's clients include a broad range of entities, including manufacturers, real estate developers, health care systems and providers, pharmaceutical companies, educational institutions, e-commerce businesses and individuals involved in multiple industries and professions.

Recognizing that legislation and public policy decisions on competition, taxation, business regulation, intellectual property and other issues can impact success, Jon proactively combines his legal experience with strategic government solutions to advance his clients' objectives. He understands the processes and players in state and local government and focuses on leveraging his extensive network of contacts to achieve positive outcomes.

In highly regulated fields such as securities, health care, education, banking, insurance, economic development and more, Jon assists with policy decisions, administrative law and regulatory compliance issues. He also works with trade associations and allied organizations to effect change across a broad range of industries, disciplines and interests.

Jon also serves as president and CEO of [AT Government Strategies LLC](#), a subsidiary of Armstrong Teasdale.

EDUCATION

- Saint Louis University School of Law (J.D., *cum laude*, 1986)
 - Saint Louis University Law Journal, Health Law Editor
- University of Missouri (B.A., 1983)
 - Economics

PROFESSIONAL ACTIVITIES

- American Bar Association
- Missouri Bar Association
- American Health Lawyers Association

SERVICES AND INDUSTRIES

Corporate

Emerging Companies

Governance and Compliance

Government Relations and

Public Policy

Higher Education

Mergers and Acquisitions

Health Care and Life Sciences

Real Estate, Development,

Construction

ADMISSIONS

Missouri

Illinois

District of Columbia

U.S. District Court, District of
Columbia

U.S. District Court, Eastern

District of Missouri

CHARITABLE AND CIVIC INVOLVEMENT

- St. Louis Metro Mayors Organization (Vice Chairman)
- Boy Scouts of America, New Horizons District (Chairman, 2015-2017)
- American Red Cross (Director)
- Regional Commerce and Growth Association (Public Policy Council)
- Central County Emergency 911 (Chairman, 2009-2010)
- Friends of St. Louis University Liver Center (Director, 2008-2010)
- Private Industry Council (St. Louis Agency on Training & Employment) (Director, 2000-2006)
- United Way (Government Affairs Committee, 2000-2004)
- St. Louis Sports Commission (Baseball Committee, 1998-2003)
- Legal Advocates for Abused Women (Director, 1992-1995)
- Long Term Care Ombudsman Program (Director, 1992-1994)
- American Association of Homes and Services for the Aging (National Legal Committee, 1999-2003)
- Old Warson Country Club (President, 2011-2013; Board of Directors, 2006-2013)
- Jefferson City Country Club
- Missouri Athletic Club
- Racquet Club St. Louis

ACCOLADES

- Mayor, Town & Country, Mo. (2005-Present)
- *The Best Lawyers in America*®; Government Relations (2007-present)
- The 100 List, *The Missouri Times* (2015-present)
- Citizen of the Year, Town & Country, Mo. (2007)
- Alderman, Town & Country, Mo. (2004-2005)
- Selected as "40 Under 40" by the *St. Louis Business Journal* (1996)

BACKGROUND

Jon began his work in the area of legislative and regulatory affairs on the federal level, practicing law in Washington, D.C. for a number of years. His experience included lobbying on major bills under consideration by the U.S. Congress and issues of concern before various federal agencies. Since returning to Missouri, Jon has concentrated his practice on state and local government matters, including lobbying the Missouri General Assembly, state administrative agencies and local political subdivisions. His experience as both a lawyer and elected public official affords him a unique perspective and ability to serve his clients' interests.

EXPERIENCE

Lobbied on Behalf of Medical Marijuana and Hemp Clients

Represented clients before the Missouri General Assembly and state agencies regarding the medical marijuana and hemp industry, including licensure, operation and related matters of interest.

Upheld Regulations of the Missouri Conservation Commission

Armstrong Teasdale attorneys won an opinion from the Missouri Supreme Court upholding regulations of the Missouri Conservation Commission prohibiting the importation of whitetail deer. The regulation was challenged by hunting lodge owners who imported the deer for private hunts. The opinion confirmed the constitutional authority of the Conservation Commission to regulate wildlife and game in the state, whether privately owned or not. The regulation was promulgated to protect all Missouri deer from chronic wasting disease.

Multimillion-Dollar Investment in Multi-State Marijuana Cultivation Business

Advised and assisted client with documenting a multimillion-dollar investment in a multi-state marijuana cultivation business.

THOUGHT LEADERSHIP

June 16, 2016

Supreme Court Issues Long-Awaited Key Decision on False Claims Act

August 10, 2015

The False Claims Act: Do You Really Have Just 60 Days to Repay?

July 15, 2015

Comprehensive Proposed New Rules Announced for Long-Term Care Facilities

June 18, 2014

Insurance carrier ending coverage of physicians under Medicare Advantage contracts