



JOSEPH W. O'CONNELL, JR.

ASSOCIATE
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Joseph O'Connell is a member of Armstrong Teasdale's Corporate Services practice group helping clients navigate evolving regulatory environment relating to import and export controls. He advises on matters relating to foreign direct investment, trade remedies, cross-border transactions, export controls and sanctions, and global compliance.

With a background in export controls and sanctions, he is experienced in performing jurisdiction and classification analysis for companies, providing counsel on Export Administration Regulations (EAR) and International Traffic in Arms (ITAR) regulations and violations, advising entities operating in the emerging technologies space (e.g., semiconductor and artificial intelligence (AI) matters), conducting technology control and export authorization analysis, and performing transaction testing and export license review, among other matters. Joe routinely assists in the development of sanctions screening efforts, both from an international investment and third-party due diligence perspective, Technology Control Plan (TCP) revisions, and the creation of export policies and procedures.

Joe also advises clients operating in diverse industries on tariff mitigation efforts and International Commercial Terms (Incoterms) selection for shipping and commercial contracts, as well as preparing duty drawback analysis to help allay the financial impact of shifting trade requirements.

Additionally, Joe has experience in the government contracting and financial services spaces, advising a diverse array of clients in abiding by the Inflation Reduction Act (IRA), Davis-Bacon Act (DBA), and the 2022 CHIPS and Science Act, as well as assisting private financial services and banking entities in general compliance matters and FDIC and OCC standards.

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BACKGROUND

Prior to joining Armstrong Teasdale, Joseph was an associate at PricewaterhouseCoopers (PwC). Joe was a member of PwC's Export Controls and Sanctions Team and regularly assisted the Government Awards and Customs & International Trade Teams.

EDUCATION

SERVICES AND INDUSTRIES

Corporate
Governance and Compliance
Government Relations and Public Policy
Internal Investigations and Regulatory Compliance
International
Securities and Corporate Finance
Securities Regulation and Litigation
Trusts, Estates and Private Wealth Management
Financial Services and Banking

ADMISSIONS

Pennsylvania
District of Columbia

- Temple University James E. Beasley School of Law (J.D., 2023)
 - Dean's List
 - Honorable Nicholas A. Cipriani Scholarship
 - Oralist, International Criminal Court Moot Competition – awarded Top 3 Prosecutor Briefs at National Rounds and argued in front of Hague judges in International Rounds
 - Captain, Philip C. Jessup Moot Court Honor Society, Quarter Finalist in National Rounds
 - Introduction to Transactional Skills, Kohn Prize for Negotiation and Professionalism
- Pennsylvania State University (B.A., 2020)
 - B.A., International Politics: International Political Economy
 - B.A., History
 - Minor, Global Security
 - Sigma Alpha Pi National Society of Leadership & Success
 - Phi Alpha Theta History Honors Society

PROFESSIONAL ACTIVITIES

- Pennsylvania Bar Association (PBA), International and Comparative Law Section (2024–present)
- American Bar Association (ABA), Export Controls and Economic Sanctions Committee; International Investment and Development Committee
- Investment Traders Association of Philadelphia, Member

CHARITABLE AND CIVIC INVOLVEMENT

- Donor / Fundraiser, Philadelphia Eagles Autism Challenge
- Donor / Fundraiser, Autism Speaks
- Lector, Our Lady of the Assumption Roman Catholic Parish

LANGUAGES

- Italian

THOUGHT LEADERSHIP

March 16, 2026

Foreign Private Issuer Insider Reporting Requirements Take Effect This Week