



LYNSEY COFFEY

ASSOCIATE
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Lynsey Coffey focuses her practice on technology-related and complex commercial transactions, advising clients on agreements that support critical business operations. Prior to joining Armstrong Teasdale, she served in a senior contracting role for a multi-hospital health system, where she partnered closely with executive leadership and operational stakeholders to lead enterprise-wide vendor contracting initiatives.

In that role, Lynsey supported technology, clinical, and administrative functions across the organization, negotiating and managing agreements for large-scale implementations and ongoing vendor relationships. Her experience includes SaaS agreements, software licensing arrangements, enterprise IT contracts, cloud-based solutions, and other commercial contracts supporting regulated operational environments.

Lynsey regularly advises clients on commercial agreements involving data privacy, information security, business associate provisions, and related regulatory compliance considerations. Drawing on her healthcare in-house experience, she brings a pragmatic, business-minded approach to risk allocation and contract structuring, helping clients advance strategic initiatives while managing operational and regulatory risk.

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BACKGROUND

Prior to joining Armstrong Teasdale, Lynsey served as Director of System Contracting for a regional, multi-hospital health system, where she also previously served as assistant general counsel.

EDUCATION

- University of Missouri School of Law (J.D., 2016)
 - Dean's List
 - Missouri Law Review
 - Phi Delta Phi Honors Fraternity
 - Top Ten Advocate, University of Missouri Moot Court (2014)
 - CALI Awards for Academic Excellence (Pretrial Litigation; Legal Research and Writing; Lawyering)
 - Recipient, MU Grant and Sue Hagan Scholarship
- Missouri State University (B.S., *cum laude*, 2012)
 - General Business

SERVICES AND INDUSTRIES

Commercial
Corporate
Data Innovation, Security and Privacy
Technology Transactions
Health Care and Life Sciences
Technology

ADMISSIONS

Missouri
U.S. District Court, Western District of Missouri

- Minor in Legal Studies
- University Honors College

PROFESSIONAL ACTIVITIES

- The Missouri Bar
- Springfield Metropolitan Bar Association

ACCOLADES

- Up & Coming Award, Missouri Lawyers Media (2024)

EXPERIENCE

Legacy System Transition and Application Wind-Down

Advised a multi-hospital health system on the transition from legacy EHR and ERP platforms in connection with enterprise modernization efforts. Negotiated the wind-down and termination of complex licensing, hosting, subscription, and services agreements, as well as transition services, data access, and post-termination obligations, to support operational continuity during phased system migration.

Enterprise Clinical AI Deployment

Negotiated an enterprise agreement for an AI-powered clinical documentation solution, including provisions supporting phased deployment and scalability across a multi-hospital health system. Advised on commercial terms, data use, information security, and operational considerations associated with system-wide adoption of emerging clinical technologies.

Enterprise EHR Implementation and Vendor Ecosystem

Led the negotiation of enterprise health record (EHR) licensing and hosting agreements for a multi-hospital health system, including Epic software and related modules. The engagement encompassed negotiation of core commercial terms, data use and ownership, information security requirements, and healthcare-related regulatory provisions, as well as coordination of third-party agreements supporting system-wide implementation.

Enterprise ERP Implementation

Led the negotiation of an enterprise ERP agreement with Workday for a multi-hospital health system, including software licensing, implementation services, and ongoing support. Negotiated the related agreement with the system implementation partner, addressing project governance, delivery milestones, data security, and risk allocation for a large-scale enterprise deployment.