



MARTIN O'DONOGHUE

PARTNER

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Martin O'Donoghue focuses on mergers and acquisitions, business purchases and disposals, joint ventures, share subscriptions, corporate finance and commercial contracts. He has considerable international experience, having advised clients on commercial transactions in the U.K., Ireland, the U.S., Europe, Africa and Asia.

Martin is a results-driven and commercially focused solicitor, with an M.B.A. and background as a founder and builder of businesses. He is consistently recognised by the Legal 500 for advising on M&A transactions. Martin possesses comprehensive knowledge of mergers and acquisitions, private equity, joint ventures and corporate transactions generally; as well as a very strong knowledge of commercial contracts and banking.

In addition, Martin's representations span various industries including health care, biotechnology, fintech, real estate and hospitality.

BACKGROUND

Martin served as partner in the corporate department of Kerman & Co., where he worked on mergers and acquisitions, joint ventures, private equity investment, shareholder agreements, share subscriptions, corporate financing, bank and loan financing, general corporate work and commercial contracts. He joined Armstrong Teasdale in early 2021 when the firms combined.

Martin also currently serves as non-executive director of Axon Healthcare Investments, a venture capital fund that sources and supports successful medical businesses.

Previously, he worked in private practice with various other top-tier firms where he focused on M&A and corporate work.

EDUCATION

- Henley Business School (M.B.A., 2018)
- Law Society of England and Wales (Solicitor, 2010)
- Law Society of Ireland (Solicitor, 2005)
- University College Dublin (*Honours Graduate*, 2000)

ACCOLADES

- The Legal 500, Recommended Lawyer, M&A: Smaller deals up to £50M (2016-

SERVICES AND INDUSTRIES

Corporate

Emerging Companies

Mergers and Acquisitions

Private Equity and Venture

Capital

Securities and Corporate

Finance

Technology Transactions

Financial Services and Banking

Health Care and Life Sciences

Technology

Consumer Products and

Services

Real Estate, Development,

Construction

ADMISSIONS

England and Wales

Republic of Ireland

present)

LANGUAGES

- French

EXPERIENCE

Sale of Strategy and Marketing Company

Advised the shareholders of an internationally renowned boutique loyalty strategy and marketing company on its sale to a NASDAQ-listed global consulting and digital services provider.

Sale of Air Conditioning Equipment Distributor

Advised the shareholders of one of the largest U.K. air conditioning equipment distributors on their sale to a global electronics technology and solutions company.

Acquisitions of Global Financial Advisory, Asset Management Firm

Advised a New York-based a global investment and advisory financial services firm in connection with its acquisition of another global financial advisory and asset management firm.

Series A Fintech Investment

Advised a private equity firm in relation to a multimillion-pound Series A investment into a fintech payments company.

Sale of Health Care Communications Agency

Advised the shareholders of a specialist health care communications agency in their sale to a FTSE 250 health care advisory, communications, commercial, clinical and packaging services company.

Sale of KOL/HCP Marketing Agency

Advised the shareholders of a key opinion leader/health care provider (KOL/HCP) marketing agency in their sale to a subsidiary of a publicly traded FTSE 100 global marketing agency.

Sale of Life Science Intermediary

Advised the shareholders of the largest provider of IVF programmes in the U.K. on their sale to a private equity buyer.

Advised Biopharma Company on Strategic Investment

Advised a biopharmaceutical company focused on developing new, cost-effective and proprietary treatment options for patients, on its strategic investment into a Scottish-based clinical stage biopharmaceutical company developing novel oxygen carriers and software for use with MRI.

Advised Shareholders on Sale to Private Equity Buyer

Advised the shareholders of an HVAC designer and installer on its sale to a capital investment group.

Advised U.K. Food Service Company on Sale

Advised U.K. food service company on the sale of its business and assets to a subsidiary of an NYSE-listed corporation.

Sale of Health Care Analytics Service Provider to FTSE-listed Company

Advised the shareholders of a health care analytics service provider on the sale of a 75% stake in the company to a FTSE-listed creative transformation company.

THOUGHT LEADERSHIP

June 2020

New Corporate Governance and Insolvency Bill 2019-2021

Kerman & Co website

June 26, 2020

Corporate Insolvency & Governance Act 2020 now in force

Kerman & Co website

April 2020

Government announces £1.25 billion funding for venture capital backed companies and starts-ups

Kerman & Co website

April 2020

The Merger Market – impact of COVID-19 on the M&A sector

Kerman & Co website

March 2020

Entrepreneurs' relief at risk?

Kerman & Co website

March 30, 2020

A lifeline to businesses: changes promised to the 'wrongful trading' provisions of current UK Insolvency legislation

Kerman & Co. website

March 3, 2020

Directors Duties – Key Risks during COVID-19

Kerman & Co website