MICHAEL K. GRIGSBY

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Armstrong Teasdale

Michael Grigsby focuses his practice primarily on commercial transactions, mergers and acquisitions and venture capital financings. Counseling both public and private companies of all sizes, he has wide experience drafting and negotiating documents at all stages of a transaction and regularly oversees due diligence reviews for his clients.

A natural extension of his transactional experience, Michael also advises clients on securities matters related to financing, compliance and reporting.

Further, Michael spent seven years living and working in Hong Kong and speaks fluent Cantonese Chinese. His experience overseas provides him with a strong international perspective.

SERVICES AND INDUSTRIES

Corporate

International

Entrepreneurship Through Acquisition

ADMISSIONS

Colorado

Missouri

Kansas

BACKGROUND

Prior to joining the firm, Michael worked at another Denver-area law firm. He was also previously an associate in Armstrong Teasdale's Kansas City office. During law school, he interned at the United States Bankruptcy Court for the Hon. Janice Karlin and at the Commodity Futures Trading Commission in Kansas City.

EDUCATION

- University of Kansas School of Law (J.D., 2015)
  - Order of the Coif
  - CALI Excellence for the Future Award (five-time recipient)
- University of London (LL.B., *upper second-class honors*, 2013)
  - English Law
- University of Texas at Austin (M.A., 2006)
  - Media Studies
- University of Southern California (B.A., *magna cum laude*, 2004)
  - Cinema-Television Critical Studies

LANGUAGES

- Cantonese Chinese

EXPERIENCE

Sale of Cybersecurity Learning Platform

Advised the client, a leading cybersecurity training platform, in its sale to an audit, cybersecurity and information technology training company, which is backed by a private equity firm. The consideration included both cash and rollover equity in the acquiring entity's parent.

Multiple Series Seed Investments

Assisted venture capital fund in multiple Series Seed investments.

Multiple Telecom Acquisitions

Assisted telecommunications company in multiple acquisitions. Company was able to expand its national reach through such acquisitions.

Series D Offering for Health Care Company

Assisted health care company in its Series D offering, raising more than $50 million.

Series B Offering for Health Care Company

Assisted health care company in its Series B offering, raising more than $20 million.

$2 Million Series A Issuance for Fintech Client

Represented a financial technology company in its issuance of more than $2 million in Series A Preferred Stock. Worked with the company to integrate Series A preferences with Series Seed preferences. The company was able to fund expansion in operations.

GDPR Compliance Program Implementation for Aviation Service Company

Facilitate the design, build-out and implementation of the client's GDPR compliance program.

Acquisition of Beer Distribution Business

Represented St. Louis regional beer distributor in the purchase of a distributing company serving southeastern Missouri. The acquisition adds to the client's annual distribution volume and expands its market share in the region.

Acquisition and Financing for Testing and Inspection Client

Represented client in its acquisition of the elevator inspection portfolio of a Colorado-based company and handled financing for the transaction, which involved the client exchanging equity with the seller and entering into a long-term joint venture. The acquisition expands the client's market to other states including Colorado, Arizona and Louisiana.

Acquisition of Franchise Restaurants

Represented a private investment firm in its acquisition of franchise restaurant outlets across multiple states. Handled the acquisition agreement and other operative documents, due diligence, franchise documentation and licensing.

Data Privacy Compliance for Multinational Manufacturer

Represented multinational manufacturer in undertaking compliance with GDPR, including update of privacy policies, negotiation of data privacy addenda, and development of an international data transfer mechanism.

GDPR Compliance Program for University

Helped facilitate the design and implementation of all facets of international university's General Data Protection Regulation (GDPR) program.

Obtained Securities Registration Exemption in Construction of New Mill

Assisted client with obtaining securities registration exemption for Missouri new

generation processing entities for purpose of construction of new mill. Worked with Missouri Agricultural and Small Business Development Authority and the Missouri Securities Division to secure the exemption paving the way for capital formation necessary for construction of a new facility.

Series B Offering for Retail Food Client

Assisted retail food manufacturer in its Series B offering, raising more than $3 million. Company was able to fund its continued development.