



MICHAEL K. GRIGSBY

ASSOCIATE

Kansas City, MO

816.472.3187

mgrigsby@armstrongteasdale.com



Michael Grigsby is an attorney in the firm's Corporate Services practice group. Focusing primarily on commercial transactions, mergers and acquisitions and data privacy, Michael counsels both public and private companies of all sizes. He has experience drafting documents at all stages of a transaction and regularly conducts due diligence reviews for his clients.

A natural extension of his transactional experience, Michael also counsels clients on securities matters related to financing, compliance and reporting.

Further, Michael spent seven years living and working in Hong Kong and speaks fluent Cantonese Chinese. His experience overseas provides him with a strong international perspective that aids him in assisting clients with business immigration matters.

SERVICES AND INDUSTRIES

Corporate
Immigration
International

ADMISSIONS

Missouri
Kansas

EDUCATION

- University of Kansas School of Law (J.D., 2015)
 - Order of the Coif
 - CALI Excellence for the Future Award (five-time recipient)
- University of London (LL.B., 2013)
 - English Law
- University of Texas at Austin (M.A., 2006)
- University of Southern California (B.A., 2004)

PROFESSIONAL ACTIVITIES

- American Immigration Lawyers Association

LANGUAGES

- Cantonese Chinese

BACKGROUND

Prior to joining the firm, Michael worked at another Kansas City-area law firm. During law school, he interned at the United States Bankruptcy Court for the Hon. Janice Karlin and at the Commodity Futures Trading Commission in Kansas City.

EXPERIENCE

GDPR Compliance Program Implementation for Aviation Service Company

Facilitate the design, build-out and implementation of the client's GDPR compliance program.

Acquisition of Distributor

Represented a major beer and premium beverage distributor in the acquisition of another distributor in adjacent territory.

Acquisition of Beer Distribution Business

Represented St. Louis regional beer distributor in the purchase of a distributing company serving southeastern Missouri. The acquisition adds to the client's annual distribution volume and expands its market share in the region.

Acquisition and Financing for Testing and Inspection Client

Represented client in its acquisition of the elevator inspection portfolio of a Colorado-based company and handled financing for the transaction, which involved the client exchanging equity with the seller and entering into a long-term joint venture. The acquisition expands the client's market to other states including Colorado, Arizona and Louisiana.

\$2 Million Series A Issuance for Fintech Client

Represented a financial technology company in its issuance of more than \$2 million in Series A Preferred Stock. Worked with the company to integrate Series A preferences with Series Seed preferences. The company was able to fund expansion in operations.

Acquisition of Franchise Restaurants

Represented a private investment firm in its acquisition of franchise restaurant outlets across multiple states.

Data Privacy Compliance for Multinational Manufacturer

Represented multinational manufacturer in undertaking compliance with GDPR, including update of privacy policies, negotiation of data privacy addenda, and development of an international data transfer mechanism.

GDPR Compliance Program for University

Helped facilitate the design and implementation of all facets of international university's General Data Protection Regulation (GDPR) program.

Obtained Securities Registration Exemption in Construction of New Mill

Assisted client with obtaining securities registration exemption for Missouri new generation processing entities for purpose of construction of new mill. Worked with Missouri Agricultural and Small Business Development Authority and the Missouri Securities Division to secure the exemption paving the way for capital formation necessary for construction of a new facility.

Series B Offering for Retail Food Client

Assisted retail food manufacturer in its Series B offering, raising more than \$3 million. Company was able to fund its continued development.

