



NICOLE S. POLZIN

ASSOCIATE

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Nicole Polzin is an experienced corporate and transactional attorney who counsels both entrepreneurs and established businesses across a broad range of services, including acquisitions, due diligence, policy review and corporate governance.

Nicole has extensive experience drafting, reviewing and advising clients on asset, membership interest and stock purchase agreements. She has represented both the buy and sell side and regularly handles a wide variety of deal-related documents. She provides general corporate guidance and carefully assesses the risks and liabilities involved in a given agreement or transaction.

For startups and growing businesses, Nicole provides guidance on entity formation, ownership structure and regulatory matters across jurisdictions.

Nicole also has prior experience with postsecondary trade and career schools such as Title IX harassment and discrimination policies, litigation and administrative appeals, and Title IV compliance.

BACKGROUND

Prior to joining Armstrong Teasdale, Nicole was in private practice for other Kansas City area law firms.

Having held internships with the U.S. Attorney's Office for the Western District of Missouri, serving both its Appellate and Fraud and Corruption Divisions, the U.S. Commodity Futures Trading Commission, the American Civil Liberties Union (ACLU), the U.S. District Court for the Western District of Missouri and Leavenworth District Court, Nicole has a wide range of experience and familiarity with regulatory regimes that help guide her client interactions today.

EDUCATION

- University of Missouri-Kansas City School of Law (J.D., 2015)
 - Emphasis in Business and Entrepreneurial Law
 - UMKC Law Review (Lead Literary Editor, 2014-2015; Staff, 2013-2014)
 - The Urban Lawyer (Staff, 2013-2014)
 - Pro Bono/Public Service Honors
 - Phi Delta Phi Honors Legal Fraternity
 - Transactional Lawyering Skills Board

SERVICES AND INDUSTRIES

Corporate

Governance and Compliance

Mergers and Acquisitions

Outside General Counsel

Private Equity and Venture

Capital

Higher Education

ADMISSIONS

Missouri

Kansas

- Kansas State University (B.A., 2009)
 - Apparel Marketing and Textiles
 - Phi Eta Sigma Honor Society

PROFESSIONAL ACTIVITIES

- Association of Women Lawyers (Committee Member)

ACCOLADES

- *The Best Lawyers in America*[®] Ones to Watch, Corporate Law (2023)

EXPERIENCE

Cross-Border Transactions for Holding Company and Primary Portfolio Company

Completed a series of four complex, multimillion-dollar transactions in the U.S. and U.K. on behalf of a holding company and its primary portfolio company. In addition to traditional M&A aspects, our team provided guidance on related real estate, environmental, employment, benefits, immigration and international factors. Two of the four transactions closed on the same day on two different continents.

\$20 Million Acquisition of Industrial Chemicals Company

Represented privately held company in \$20 million equity purchase of an industrial chemicals company.

\$290 Million Sale of Contract Packager

Represented privately held company in \$290 million managed equity sale of contract packager to international strategic purchaser, including rollover investment.

Multi-Step Reorganization and Equity Investment for Real Estate Developer

Represented privately held real estate investment and development firm in multi-step holding company reorganization, with follow-on equity investment by international strategic investor.

\$34 Million Sale of Manufacturing Business

Represented privately held company in \$34 million equity sale of exhaust component manufacturer to strategic investor, including rollover investment.

\$35 Million Recapitalization with Private Equity Sponsor Funding

Advised client on a recapitalization of a revenue cycle management company with funds from a private equity sponsor. The funds came in as equity, senior debt and subordinated debt with portions paid at closing as well as through a possible earn-out. The transaction required a simultaneous buyout of an affiliated joint venture and the execution of complicated software licensing and development agreements between the affiliate and the target company, which was to be controlled by the private equity sponsor post-closing.