



ROBERT J. MAHON

ASSOCIATE

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Rob Mahon is an associate in the firm's Corporate Services practice group focusing primarily on commercial transactions and mergers and acquisitions. He regularly assists clients of all sizes with commercial, finance and real estate transactions, mergers, acquisitions and restructurings, and general corporate governance and compliance.

Rob has significant experience counseling clients through all stages of mergers and acquisitions. He often serves as lead counsel to companies acquiring businesses, handling all aspects of the acquisition, including formulating and presenting an initial proposal, performing due diligence, drafting and negotiating transaction documents, addressing lease and real estate matters, coordinating and negotiating financing, and addressing post-closing matters.

As outside counsel to companies and business owners, Rob provides practical and cost-effective approaches to accomplishing the client's goals. He counsels clients on a wide range of business matters, including formation and corporate governance, raising funds through debt financing and capital calls, employment matters, commercial contracts, and strategic and complex transactions.

SERVICES AND INDUSTRIES

Corporate
Mergers and Acquisitions
Emerging Companies
Financial Services
Franchising and Distribution
Governance and Compliance
Real Estate
Private Equity and Venture
Capital

ADMISSIONS

Missouri

EDUCATION

- Saint Louis University School of Law (J.D., *magna cum laude*, 2017)
 - Order of the Woolsack
 - Alpha Sigma Nu Jesuit Honor Society
 - Saint Louis University Law Journal (Editor)
 - Dean's Scholarship
 - Judge Robert G. Dowd, Sr. Appellate Advocacy Award (Top Oralist)
 - Academic Excellence Awards (Highest Grade): Property, Contracts II, Real Estate Transactions, Commercial Transactions, International Business Transactions, Alternative Dispute Resolution, and Advanced Legal Research
- University of Missouri-St. Louis (M.B.A., 2017)
 - Beta Gamma Sigma Honor Society
- University of Missouri-St. Louis (B.S.B.A., *magna cum laude*, 2013)
 - Emphasis in Finance
 - Financial Service Professionals (FSP) Excellence in Financial Education Award
 - Curators Scholar Award

- Bright Flight Scholarship

CHARITABLE AND CIVIC INVOLVEMENT

- Mary Queen of Peace Parish (Volunteer)
- Armstrong Teasdale United Way Campaign Committee

BACKGROUND

Rob was a summer associate with the firm before joining full time. He also previously clerked for the Hon. Judge Philip D. Heagney in the 22nd Judicial Circuit Court of Missouri.

EXPERIENCE

\$110 Million Insurance Brokerage Acquisition

Represented acquired person in \$110 million acquisition in the insurance broker industry.

\$81 Million Plastics Industry Acquisition

Represented the acquiring company in an \$81 million acquisition in the plastics industry.

Acquisition of Digital Giving Platform

Represented an information management and payment services client in the acquisition of a digital charitable giving platform, which allows users to make donations to faith-based and nonprofit organizations through multiple channels including a mobile app, donation by text, and at kiosks.

\$850 Million Pet Food Industry Reorganization

Represented acquiring and acquired persons in an \$850 million reorganization in the pet food industry.

\$111 Million Construction Industry Acquisition

Represented acquired persons in a \$111 million acquisition in the construction industry involving industrial building, pipelines, and power and communication lines.

\$14 Million Purchase of Car Rental Company

Represented client in acquisition of a family-owned car rental company with nine locations, expanding the client's presence in the Milwaukee, Wisconsin market.

\$400 Million Recapitalization

Represented client in a recapitalization transaction. The matter included the client's holding company and all of its affiliates.

Acquisition of Commercial Electrical Contractor

Represented client in the acquisition of a commercial electrical contractor. This acquisition supported the company's goal of expanding its service offerings in its core markets.

Acquisition of Franchise Restaurants

Represented a private investment firm in its acquisition of franchise restaurant outlets across multiple states. Handled the acquisition agreement and other operative documents, due diligence, franchise documentation and licensing.

Acquisition of Multiple Franchise Locations

Represented client in multiple acquisitions of multiple franchise locations.

Managed Accelerator Program's Onboarding and Capital Investments for Startup Company Participants

Assisted utility client with onboarding of and capital investments in startup technology companies as part of accelerator program in coordination with a local university and capital investors. Assisted with closing investments in more than a dozen program participants.

Multiple Acquisitions for Private Equity Company

Represented private equity company in numerous acquisitions of veterinary clinics throughout the United States. These acquisitions involved complex structures designed to address regulatory, tax and financing matters.