

SALLY SCHILLING JOINS ARMSTRONG TEASDALE AS DIRECTOR OF BUSINESS DEVELOPMENT

Armstrong Teasdale announces the addition of Sally Schilling as Director of Business Development. Located in the firm's Chicago office, she drives the firm's client acquisition and revenue growth initiatives, while fostering strong client relationships.

Schilling brings over 20 years of strategic legal business development and marketing experience. She has a proven track record in creating and managing initiatives to enhance client development, process improvement and client revenue growth, which she will oversee for the business development initiatives at Armstrong Teasdale.

"Sally has already had a significant impact on our business development initiatives at the firm," said Armstrong Teasdale Managing Partner [Richard Engel](#). "She has implemented tactics to capitalize on cross-practice capacities and enhance the service we're able to offer our clients."

Schilling has worked with firms including Holland & Knight, Winston & Strawn, Baker McKenzie, DLA Piper, Katten and most recently K&L Gates.