



## STEVEN E. POZARIC

### PARTNER

St. Louis, MO

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Steve Pozaric serves businesses of all sizes primarily focusing on corporate law, including mergers and acquisitions, and representation of health care systems, hospitals and physicians. Steve also counsels clients in technology and securities law.

As a member of the firm's Health Care and Life Sciences industry team, Steve helps clients with all aspects of their business – ranging from operational matters, contractual and equity joint ventures, physician and other contracting, tax exempt financing, to mergers and acquisitions. He has significant experience with physician employment agreements, medical staff issues, credentialing and disciplinary matters. Steve also counsels clients on compliance related matters, including the Stark Law, the Anti-Kickback Statute, HIPAA, and EMTALA, and has been involved with internal compliance investigations and self-disclosures.

From guiding emerging, venture capital-backed companies on financing and other matters, to assisting mature, Fortune 500 businesses with acquisitions, divestitures, mergers, securities issues or succession planning, Steve works to merge clients' wants with their long-term goals. His past experience in corporate finance gives him added perspective in business operations, practices, dynamics and behaviors.

For early-stage companies, Steve assists in formation and the securing of funding through private placements from venture capital funds and other sources.

Active in the St. Louis community, Steve served as general chairman of the Fair Saint Louis Foundation in 2015 and 2016 and has been general counsel since 2011. Fair St. Louis is a three-day event attracting hundreds of thousands of people and a Fourth of July tradition for more than 30 years. It is ranked among the top 10 in the country.

In his role as general chairman, Steve functioned as the CEO for the Fair, coordinating the entertainment, physical design, transportation and safety efforts as well as interacting with various government agencies. As general counsel, he advises the board and leadership of the Fair on legal matters and negotiates contracts with musical performers and other vendors. Steve also played a key role on the safety subcommittee as it improved the safety and incident action plan and is a member of the Event Safety Alliance, an industry group dedicated to improving safety at festivals, fairs and events.

Steve is a frequent author and speaker on transactional law matters, health care, and large-scale event planning, and regularly presents to business and legal groups.

### SERVICES AND INDUSTRIES

Corporate

Health Care and Life Sciences

White-Collar Criminal Defense  
and Government

Investigations

Governance and Compliance

Internal Investigations and

Regulatory Compliance

Outside Corporate Counsel

Emerging Companies

Private Equity and Venture

Capital

### ADMISSIONS

Missouri

Illinois

## EDUCATION

- Saint Louis University School of Law (J.D., *magna cum laude*, 1998)
  - Editor, Saint Louis University Law Journal
- John M. Olin School of Business at Washington University (M.B.A., 1993)
- Texas Christian University (B.B.A., *magna cum laude*, 1989)

## PROFESSIONAL ACTIVITIES

- The Missouri Bar
- Illinois State Bar Association
- American Health Lawyers Association
- Missouri Society of Health Care Attorneys (Member)
- InvestMidwest (Selection Committee, 2008-2009)
- BioTrends Midwest 2005 (Planning Committee)

## CHARITABLE AND CIVIC INVOLVEMENT

- St. Luke's Episcopal-Presbyterian Hospitals Ethics Committee (Member)
- Greenbriar Hills Country Club (Board of Governors, Member 2008-2011; Club President, 2010; past Chairman, Greens Committee)
- Fair Saint Louis Foundation (Director, 2014-present, General Chairman, 2015-2016; General Counsel, 2011- present; Chairman, Administrative Services Committee, 2011; Chairman, Physical Arrangement/Venue Management Committee, 2012-2014)
- Girl Scouts of Eastern Missouri (Board of Directors, Audit Committee, 2015-present; Executive Committee, 2016-2018)
- Christ Community Lutheran School (Board of Directors, 2013-2017)
- Armstrong Teasdale United Way Campaign (Vice Chair, 2013; Chairman, 2014)
- Event Safety Alliance (Member)

## ACCOLADES

- *The Best Lawyers in America*®, Health Care Law (2021-present)
- Mel Lowenstein Distinguished Volunteer Award (2014)

## BACKGROUND

Prior to joining the firm, Steve was manager of asset management and treasury operations at Emerson Electric Co. (Fisher-Rosemount Division), where his responsibilities included foreign currency risk management and management of accounts receivables and inventory. He was also an assistant project manager for the development of power plants at LS Power Corp.; an intern in the Reserves Management, Foreign Exchange Division of the Bank of England; a bank examiner at Federal Deposit

Insurance Corp.; and a cost analyst for several military aircraft programs at General Dynamics (now Lockheed Martin).

## **EXPERIENCE**

### **Home Health/Hospice Joint Venture**

Represented client in the formation of a joint venture with a home health and hospice care provider. As part of the agreement, the client transferred its home hospice business in exchange for an ownership and governance interest in the venture partner. The arrangement involves services in five market areas across Missouri, Arkansas and Kansas.

### **Acquisition of Digital Giving Platform**

Represented an information management and payment services client in the acquisition of a digital charitable giving platform, which allows users to make donations to faith-based and nonprofit organizations through multiple channels including a mobile app, donation by text, and at kiosks.

### **\$400 Million Recapitalization**

Represented client in a recapitalization transaction. The matter included the client's holding company and all of its affiliates.

### **Acquisition of 143-Bed Hospital**

Represented client in acquisition of 143-bed hospital in St. Louis, Missouri. The representation included issues related to regulatory compliance, licensure, real estate, ongoing corporate governance, tax, employment law and integration of medical staffs.

### **Acquisition of 450-Bed Hospital**

Represented client in acquisition of 450-bed hospital in St. Louis, Missouri, involving issues related to real estate, regulatory compliance, licensure, tax and employment law.

### **Formation of Rehabilitation Hospital Joint Venture**

Represented hospital client in the formation of a rehabilitation hospital joint venture.

### **Formation of Urgent Care Joint Venture**

Represented client in the formation of a multi-location urgent care joint venture with one of the nation's fastest-growing urgent care providers. The agreement will expand the client's urgent care network across its existing markets.

### **Hospital Divestiture of \$27 Million Joint Venture**

Represented hospital client in divestiture of interests in a \$27 million joint venture that provided home health and other health care services.

### **Advised Hospital on Imaging Services Joint Venture**

Advised hospital client in formation of and modifications to a five-location imaging services joint venture with provider-based status.

### **\$950 Million Sale of Manufacturing Business**

Represented welding company client in \$950 million sale of manufacturing business.

### **\$50 Million Sale of Experiential Marketing Companies**

Represented two clients, both experiential marketing companies, in a \$50 million sale to a major American talent agency.

### **\$95 Million Sale of Leasing Company**

Represented our client, a financing company in the HVAC industry, in a \$95 million sale of a consumer products leasing company.

**Acquisition and Financing for Testing and Inspection Client**

Represented client in its acquisition of the elevator inspection portfolio of a Colorado-based company and handled financing for the transaction, which involved the client exchanging equity with the seller and entering into a long-term joint venture. The acquisition expands the client's market to other states including Colorado, Arizona and Louisiana.

**\$46 Million in Consumer Brand Acquisitions**

Advised client in acquisitions of a number of consumer brands valued at over \$46 million.

**Multimillion-Dollar Venture Capital Investment into Predictive Analytics Company**

Advised lead investor on multimillion-dollar Series A venture capital investment into cloud-based predictive analytics software company.