



UNA DERETIC

PARTNER

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Una Deretic focuses on mergers and acquisitions for both private and listed companies, group reorganisations and restructurings, joint ventures and equity financings, as well as providing general corporate advice. She has considerable international experience, having advised on numerous deals with cross-border elements, and is well versed in project managing complex transactions involving foreign jurisdictions. Una also has particular experience in advising clients on a range of corporate transactions in the retail/consumer and natural resources sectors.

In addition, Una regularly advises on a range of debt financing transactions, frequently with cross-border or offshore aspects, including general corporate and real estate lending, invoice discounting and Islamic debt finance transactions.

BACKGROUND

Prior to joining Armstrong Teasdale, Una was a corporate law partner at Kerman & Co. in London, where she worked for more than 13 years. She joined Armstrong Teasdale in early 2021 when the firms combined. Before that, she worked as a solicitor and trainee solicitor at other firms in London.

EDUCATION

- Queen Mary University of London (LL.B., 2002)
- College of Law (LPC, 2003)

PROFESSIONAL ACTIVITIES

- Women in Mining (Member)

ACCOLADES

- The Best Lawyers in the United Kingdom®, Corporate Law (2023-present)
- The Legal 500, Recommended Lawyer, Projects, Energy and Natural Resources: Oil and Gas, Mining and Minerals and Corporate and M&A (2018-present)

LANGUAGES

- Serbian
- Croatian

SERVICES AND INDUSTRIES

Corporate
Mergers and Acquisitions
Energy and Utilities
Consumer Products and Services
Debt Finance
Fintech

ADMISSIONS

England and Wales

- Bosnian

EXPERIENCE

Cross-Border Transactions for Holding Company and Primary Portfolio Company

Completed a series of four complex, multimillion-dollar transactions in the U.S. and U.K. on behalf of a holding company and its primary portfolio company. In addition to traditional M&A aspects, our team provided guidance on related real estate, environmental, employment, benefits, immigration and international factors. Two of the four transactions closed on the same day on two different continents.

Acquisition of Pace Rehabilitation by Otto Bock PLC

Represented global health tech company Otto Bock PLC in its acquisition of Pace Rehabilitation, a provider of integrated services to treat people who have sustained limb loss or serious limb injury.

Advised United Oil & Gas PLC in Agreement to Sell Licence Containing Maria Oil Discovery

Assisted client United Oil & Gas PLC (United) in the execution of a conditional asset purchase agreement with Quattro Energy Limited to sell U.K. Central North Sea Licence P2519 containing the Maria oil discovery in Block 15/18e for a maximum consideration including contingent bonus payments of up to £5.7 million.

Advised Tungsten West on Fundraising

Advised AIM-quoted mining company Tungsten West Plc on its fundraising, by way of a placing of secured Convertible Loan Notes, as well as advising on an Open Offer to qualifying shareholders, raising in aggregate approximately £7.1 million.

Acquisition of an Egyptian Company Including 22% Non-operating Interest in a Producing Concession in Egypt from an AIM-Listed Company

Advised long standing client which is an AIM-listed oil and gas exploration, development and production company, on its \$16 million acquisition of an Egyptian company which includes a 22% non-operating interest in a producing concession, onshore Egypt. The consideration for the acquisition was funded by the issue of consideration shares in the buyer to the seller, a pre-payment financing structure of \$8 million and the issue of placing and subscription shares by the buyer.

Advised a Major International Petrol Forecourt Retailer on Acquisition of Majority Stake in Second-Largest U.K. Motorway Service Operator

Served as lead English law corporate adviser to long standing client with a growing presence in the U.K. and U.S., in connection with its acquisition of a majority stake in the second-largest U.K. motorway service operator, which attracts an estimated 85 million motorway customers per annum.

£21 Million Acquisition for International Service Station Operator

Advised international service station operator in connection with £21 million acquisition of seven sites and related businesses.

Property Acquisitions, Disposals and Management

Advised a multinational conglomerate wholesaler on numerous property acquisitions, disposals and management, with cross-border elements.

Sale of U.K.'s Fastest-Growing International Media and Exhibitions Business to Private Equity Fund

Served as lead adviser to the shareholders of the U.K.'s fastest-growing international media and exhibitions business on its sale to a private equity fund, in a deal where the management reinvested in the company.

Represented One of U.K.'s Largest Independent Food Wholesalers in Acquisition of Scottish Cash and Carry

Served as lead adviser to one of the U.K.'s largest independent food wholesalers on the acquisition of a Scotland-based non-food cash and carry.

Refinancing of Development Facilities for Student Accommodation

Advised a long-standing client on a number of refinance transactions in respect of development facilities provided by a well-known Middle Eastern bank, in relation to the development of student accommodation in West London.

Islamic Finance Facility

Advised the borrower on an Islamic finance facility under a structure known as a commodity Murabaha facility. The Islamic finance facility was provided by a well-known Middle Eastern bank.

Advised Convenience Food Company in Respect of Construction Finance Facility

Advised a leading convenience food manufacturer/retailer on a multimillion-pound construction facility which included a senior debt facility, asset finance facility and invoice finance facility, as well as the related security arrangements.

Advised Convenience Food Company in Respect of Refinance Transaction

Advised a leading convenience food manufacturer/retailer on a multimillion-pound refinance of its existing facilities, which included a senior debt facility and an accordion facility, as well as the related security arrangements.

THOUGHT LEADERSHIP

September 13, 2022

The ABCs of B Corporations

June 1, 2015

Will the increasing use of warranty and indemnity insurance herald a change in M&A practice?

Thomson Reuters Practical Law